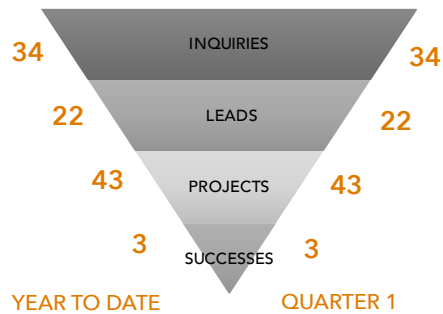
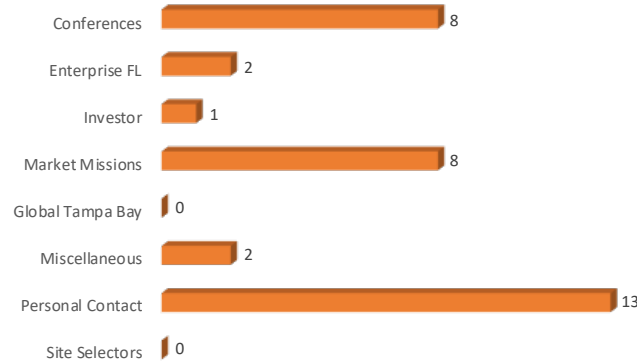




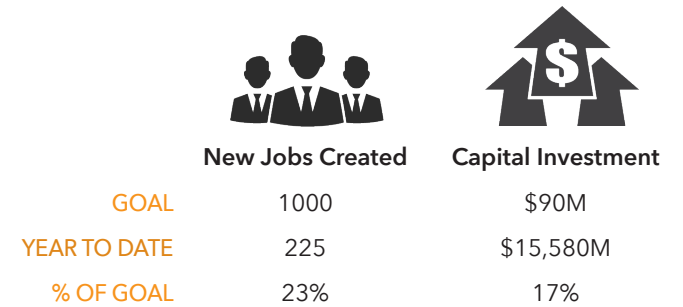
PROJECT ACTIVITY



INQUIRIES BY SOURCE



GOALS



LOCATION & EXPANSION PROJECTS YTD

COMPANY	TARGET INDUSTRY	TOTAL EMP.	NEW EMP.	CAPITAL INVESTMENT	LOCATION	NEW SQ. FT.
Stratford Pharmaceuticals, LLC	LSMT	19	19	\$350,000	Odessa	16,535
AFA Protective Systems, Inc.	HT	27	27	\$15,000	Odessa	5,800
Encompass Health Corporation	LSMT	179	179	\$15,214,928	Land O' Lakes	36,000
TOTALS		225	225	\$15,579,928		58,335

FINANCIAL SUPPORT SUMMARY



INVESTORS YTD \$185,000 GOAL \$486,700	INVESTORS 2 NEW 80 TOTAL	ECON FORECAST YTD \$3,000 GOAL \$6,000
NETFEST YTD \$8,500 GOAL \$28,600	AWARDS YTD \$0 GOAL \$104,500	INCUBATOR YTD \$400 GOAL \$214,880

OCTOBER - DECEMBER 2019 EVENTS

- » The Point Distillery Ribbon Cutting
- » 2019 Zephyrhills Economic Summit
- » Spherion Emerging Workforce Study Presentation
- » Stratford Pharmaceuticals Grand Opening
- » Super Bowl Business Connect Press Conference
- » North Tampa Bay Chamber Banquet
- » FEDC Members & EFI Stakeholders Dinner
- » Brazil Florida Council Annual Holiday Dinner

- » TIA Spirit Day
- » PHSC Community Council Meeting
- » Pasco Education AIM Event
- » Ribbon Cutting-Universally Inclusive Playground
- » Super Bowl Business Connect First Pitch Day
- » Port Tampa Bay Executive Shippers Council Meeting & Dinner



29 COMPANY VISITS



3 PRESENTATIONS TO GROUPS



SMARTSTART
A PASCO EDC PROGRAM

INCUBATOR PROGRAM



4 OFF-SITE MEMBER



4 ON-SITE MEMBERS



17 CLASSES AND EVENTS YTD



119 TOTAL PARTICIPANTS YTD



38 JOBS CREATED YTD

MICROLOAN FUND

TOTALS SINCE INCEPTION

Loans Approved	52
Amount Awarded	\$1,515,400
Donations Received	\$769,000

YEAR TO DATE TOTALS

Loans Approved	1
Amount Awarded	\$22,500
Donations Received	\$20,000



\$32,249 AVERAGE LOAN



105 JOBS RETAINED



229 TOTAL JOBS CREATED

AWARDED YEAR TO DATE

COMPANY	PRODUCT/SERVICE	TOTAL EMP.	AMOUNT	LOCATION	NEW EMP.
Heros Downtown Subs & Salads	Restaurant	2	\$22,500	New Port Richey	2

READY SITES

- Two project visits to active sites
- Assessed 5 potential sites
- Prepared 5th site marketing outline
- Five sites Evaluated and available

CEO PROGRAM

- CEO Forum planned for Friday, May 8th
 - ◊ Keynote speaker confirmed: Kevin Harrington, an original shark on Shark Tank
 - ◊ VIP CEO Reception - invite only

INTERNATIONAL PROGRAM

- FDI Mission - Shanghai and Huzhou China
- Export Trade Mission - Planning in Progress

WORKFORCECONNECT

- Website Launched
- WORKFORCECONNECT Advisory Committee met December 3rd
- Businesses and Job Seekers are seeing benefits

ENHANCED MARKETING

- Ready Sites – preparing 5th site marketing materials
- Preparing Industry Snapshot updates
- SMARTstart Brochure re-design started

SMARTSTART PROGRAM

- Added 2 new West Pasco Entrepreneur Center incubator members
- Began planning GrowPasco event for May 9th
- New digital media studios now available for entrepreneurs

