



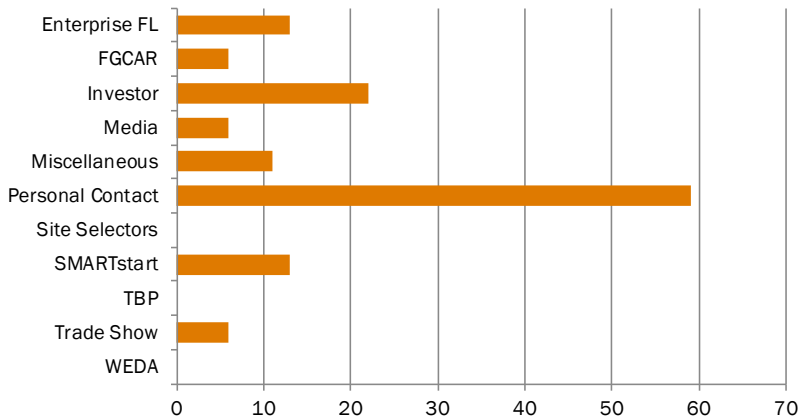
LOCATION & EXPANSION PROJECTS

COMPANY	PRODUCT/SERVICE	TOTAL EMP.	SQ. FT.	CAPITAL INVESTMENT	LOCATION	NEW EMP.
Facts Engineering, LLC	Industrial control modules; assembly	54	-	\$458,500	New Port Richey	6
Can Can Concealment, LLC	Concealed weapons accessories; mfg	17	-	\$0	Odessa	7
Century Boats	Fiberglass boats; mfg	35	-	\$0	Zephyrhills	5
Pall Aeropower Corporation	Air and Fluid Filtration; mfg	538	-	\$0	New Port Richey	30
Medical Center of Trinity Lutz	Healthcare	1438	11,200	\$11,000,000	Lutz	30
Project Apple	Research/Engineering; Corp. Headquarters	110	-	\$1,500,000	Trinity	110
Florida Hospital - Bexley	Healthcare	53	18,839	\$17,000,000	Land O Lakes	53
Project Atid	Hi-Tech Manufacturing	47	47,000	\$5,150,000	Trinity	47
Florin*Gray*Bouzas*Owens	Law Office-FL HQ	13	5,000	\$500,000	Lutz	13
Superior Precast, LLC	Concrete Walls Manufacturing	100	62,777	\$2,282,416	Dade City	100
Manufacturing Distributor, Inc.	Distributor; Transair aluminum pipe	16	10,800	\$685,000	Odessa	7
Project Trinity	Institutional Pharmacy	78	14,000	\$1,000,000	Odessa	78
Project Maple	Hospitality	30	67,500	\$16,000,000	Lutz	30
UC Synergetic	Engineering	105	19,220	\$1,000,000	Lutz	25

TOTALS 2634 256,336 \$56,575,916 541

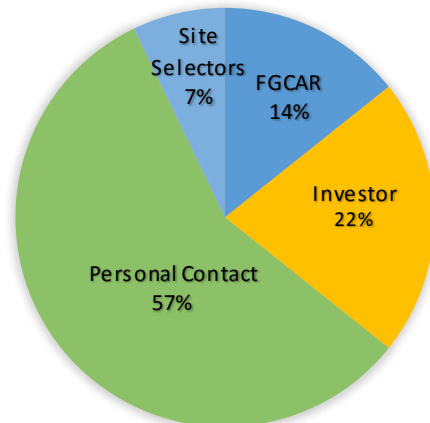
INQUIRIES BY SOURCE

136 Total Year-To-Date



SUCCESSES BY SOURCE

14 Total Year-To-Date



PROJECT ACTIVITY SUMMARY

Last 2 Fiscal Years
Year To Date
Last 90 Days

	INQUIRIES	DROPS	LEADS	PROJECTS	SUCCESSES
Last 2 Fiscal Years	575	73	108	88	29
Year To Date	152	19	46	44	14
Last 90 Days	24	9	7	7	4

FINANCIAL SUMMARY

INVESTMENTS

FY-17 Goal: \$ 400,000
FY-17 YTD: \$ 370,150
New Investors: 6
Total Investors: 78

NETFEST SPONSORS

FY-17 Goal: \$ 19,727
FY-17 Final: \$ 14,910
FY-16 Final: \$ 17,934

ECON. FORECAST SPONSORS

FY-17 Goal: \$ 3,000
FY-17 Final: \$ 6,000
FY-16 Final: \$ 3,000

BANQUET SPONSORS

FY-17 Goal: \$ 60,470
FY-17 YTD: \$ 49,025
FY-16 Final: \$ 54,973

GROWING GLOBAL SPONSORS

FY-17 Goal: \$ 3,000
FY-17 Final: \$ 7,000
FY-16 Final: \$ 3,000

INCUBATOR DONATIONS/REVENUE

FY-17 Goal: \$ 181,030
FY-17 YTD: \$ 161,724
FY-16 Final: \$ 268,947

MEET THE LEVEL SPONSORS

FY-17 Goal: \$ 4,000
FY-17 Final: \$ 3,000
FY-16 Final: \$ 4,000

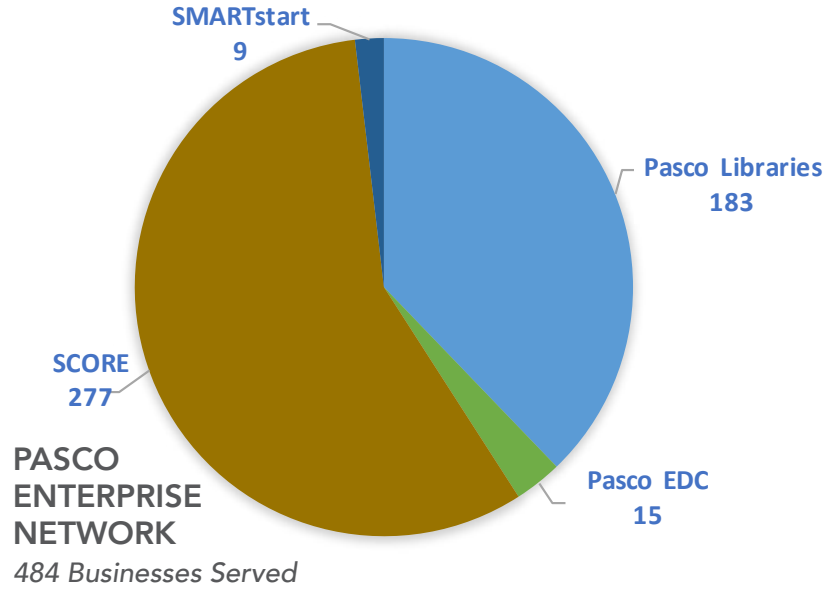
PROGRESS TO DATE

	TARGET 16/17	YTD 16/17	% OF GOAL
Square Ft. Occupied	500,000	256,336	51.3%
New Jobs Created	900	541	60.0%
Capital Investment	\$125,000,000	\$56,575,916	45.3%
Annual Payroll	\$35,588,475	\$28,439,249	79.9%
Fundraising	\$743,650	\$617,909	83.1%



MICROLOAN FUND

Inquiries & Calls FY17:	27
Applications Submitted FY17:	8
Loans Currently In Progress:	1
Loans Approved FY17:	8
Total Loans Approved:	34
Amount Awarded FY17:	\$ 259,400
Total of Loans Awarded:	\$ 978,196
Average Loan:	\$ 26,438
Amount Raised FY17:	\$ 21,000
Total Amount Raised:	\$ 724,000
Total Jobs Retained	82
Total Jobs Created	118



MICROLOANS AWARDED FY17

COMPANY	PRODUCT/SERVICE	TOTAL EMP.	AMOUNT	LOCATION	NEW EMP.
BH Media/Community Magazine	Publishing/distribution	4	\$35,000	Dade City	3
ED Burke Insurance Agency, Inc.	Insurance	3	\$35,000	Trinity	0
Roberto & Liz LLC	Retail Products	3	\$35,000	New Port Richey	0
ABH Car Wash and Detail	Service	8	\$28,700	Land O Lakes	8
Tampa Bay Security Allies	Service/Training	2	\$25,000	Trinity	2
Vegan To-Go, Inc.	Retail Products	4	\$30,700	New Port Richey	3
Cotee River Cycles, LLC	Service	8	\$35,000	Port Richey	5
My Tampa IT, LLC	Technical Services/Sales	3	\$35,000	Wesley Chapel	3



SMARTSTART
PASCO BUSINESS INCUBATORS

52 CLASSES AND EVENTS YTD

541 Total Participants

MEMBERSHIP

Off-site Members: 4
On-site Members: 5
Total Jobs Created FY17*: 51

*Including exited members

SEPTEMBER 2017 CLASSES AND EVENTS

- SCORE For Your Business



Wells Fargo Microloan Donation
Joseph Munier, Wells Fargo presenting to Bill Cronin, Pasco EDC, CEO



*Tampa Bay Export Alliance Trade Mission to Bogota, Colombia
U.S. Ambassador Kevin Whitaker, Bill Cronin, Pasco EDC CEO, Aly
Fernandez, Tampa Hillsborough EDC, Devon Barnett, Pasco EDC
(September 2017)*

of Company Visits: 10 FY17

of Presentations to Groups: 22 FY17

PRESENTATIONS FY17

- Saint Leo Marketing Class
- Council of Chambers
- East Pasco Networking Group
- Leadership TB Panel Discussion
- East Pasco Networking Group
- Economic Forecast Luncheon
- Wesley Chapel Chamber ED Briefing
- Celebrate Youth
- Meet the Developers
- Pasco Update - NAIOP Breakfast Series
- Leadership Pasco ED Update
- Keep it Local
- Pasco Youth Leadership
- Bene Career Academy
- Greater Pasco My Chamber TV
- GrowFL
- Christain Chamber of Commerce Tampa Bay
- Keep it Local-Trinity Chapter
- Florida Tax Watch
- ULI Florida Summit Bus Tour
- Central Pasco Association of Realtors
- InnovationX and Florida Hospital CEOs

BUSINESS DEVELOPMENT TRADE SHOWS FY17

- CoreNet (October 2016)
- Florida Defense Contractors Expo (October 2016)
- Facebook's Boost Your Business Event (November 2016)
- Annual Community & Business Expo (November 2016)
- Area Development Consultant's Forum (December 2016)
- Urban Land Institute (ULI) Trends Conference (January 2017)
- Moffit Cancer Business of Biotech Conference (February 2017)
- Industrial Asset Management Council (IAMC) (April 2017)
- Aviation Week-MRO (April 2017)
- Florida Medical Manufacturers Consortium Symposium (May 2017)
- Urban Land Institute (ULI) Florida Summit (May 2017)
- Florida International Medical Expo (August 2017)
- Florida Simulation Summit (September 2017)

PUBLIC RELATIONS

News Releases: 20
Stories Placed: 25

DIGITAL MARKETING

SOCIAL MEDIA

Pasco EDC Twitter Followers FY17: 4,056 (↑ 4%)
SMARTstart Twitter Followers FY17: 523 (↑ 25%)

Pasco EDC Facebook Likes FY17: 1,021 (↑ 12%)
SMARTstart Facebook Likes FY17: 436 (↑ 7%)
PEN Facebook Likes FY17: 99 (↑ 8%)

Pasco EDC LinkedIn Followers FY17: 402 (↑ 20%)
SMARTstart LinkedIn Followers FY17: 32 (↑ 78%)



The Tampa Hillsborough Economic Development Corporation, Pinellas County Economic Development and Pasco EDC won a Bronze Excellence in Economic Development Award for Tampa Bay Export Alliance / Global Tampa Bay, a project in the category of Regionalism and Cross – Border Collaboration of the International Economic Development Council. (September 2017)



Florida Medical Manufacturers Consortium Symposium (May 2017)