



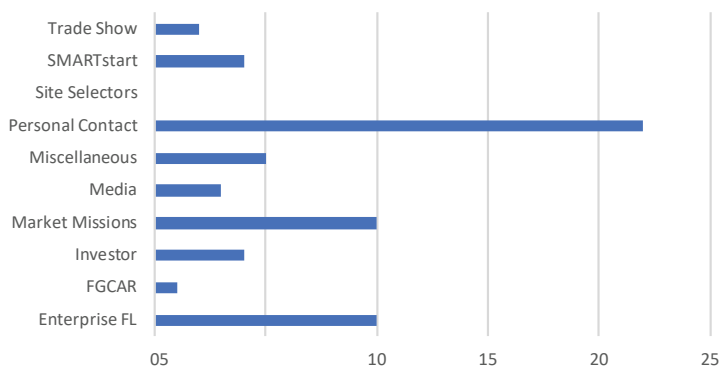
LOCATION & EXPANSION PROJECTS

COMPANY	PRODUCT/SERVICE	TOTAL EMP.	SQ. FT.	CAPITAL INVESTMENT	LOCATION	NEW EMP.
Welbilt	Manufacturing, R&D	190	115,950	\$13,250,000	Trinity	110
Hudson Bowling Supply, Inc	Warehouse/Distribution	9	13,000	\$1,000,000	Odessa	0

TOTALS 199 128,950 \$14,250,000 0

INQUIRIES BY SOURCE

61 Total Year-To-Date



FINANCIAL SUMMARY

INVESTMENTS

FY-18 Goal: \$ 407,165
 FY-18 YTD: \$ 290,000
 New Investors: 6
 Total Investors: 81

AWARD SPONSORS

FY-18 Goal: \$ 84,470
 FY-18 YTD: \$ 6,500
 FY-17 Final: \$ 77,000

ECON. FORECAST SPONSORS

FY-18 Goal: \$ 3,000
 FY-18 Final: \$ 6,000
 FY-17 Final: \$ 6,000

INCUBATOR DONATIONS/REVENUE

FY-18 Goal: \$ 320,500
 FY-18 YTD: \$ 211,734
 FY-17 Final: \$ 161,724

NETFEST SPONSORS

FY-18 Goal: \$ 21,450
 FY-18 Final: \$ 24,000
 FY-17 Final: \$ 19,500

PROGRESS TO DATE

	TARGET 17/18	YTD 17/18	% OF GOAL
New Jobs Created	1000	110	11.00%
Capital Investment	\$90,000,000	\$14,250,000	15.83%

PROJECT ACTIVITY SUMMARY

	INQUIRIES	DROPS	LEADS	PROJECTS	SUCCESSES
Last 2 FY	459	53	104	86	29
Year To Date	70	8	33	20	2
Last 90 Days	29	5	12	2	0

JANUARY - MARCH 2018 EVENTS

- Mettler Toledo New Facility Ribbon Cutting
- Epperson Ranch/Crystal Lagoon Ribbon Cutting
- Florida Hospital Emergency Room Ribbon Cutting
- First National Bank Land O Lakes Ribbon Cutting
- ULI Trends Conference
- Florida Defense Contractors Expo
- Moffitt Business of Biotech
- IEDC Leadership Summit
- NAIOP Best of the Best Awards
- Regional Transit Feasibility Plan
- Black, Brown & College Bound
- Fifth Third Bank Strengthening Our Community
- Business Development Week Awards Banquet
- We Can Do It: Women Making Strides
- Welbilt Expansion Groundbreaking
- FGCAR Pitch Sessions & Networking Luncheon
- Berkshire Hathaway Commercial Client Appreciation Event
- East Pasco Networking Event
- German American Chamber Economic Outlook - 2018
- Rasmussen College Surgical Technologist Open House

PUBLIC RELATIONS

Distributed Press Releases: 16
 Regional Stories: 12
 Regional Mentions: 22
 International Stories: 1
 Total Social Media Followers: 6,764

Twitter appears to be gaining the most followers, while Facebook remains the top referrer to the website.

of Company Visits: 31
of Presentations to Groups: 11



MICROLOANS AWARDED FY18

COMPANY	PRODUCT/SERVICE	TOTAL EMP.	AMOUNT	LOCATION	NEW EMP.
The Spa Boutique, LLC	Service	3	\$35,000	Trinity	0
Superior Precast, LLC	Concrete Manufacturer	70	\$35,000	Dade City	70



SMARTSTART
PASCO BUSINESS INCUBATORS

34 CLASSES AND EVENTS YTD

225 Total Participants

MEMBERSHIP

Off-site Members: 10
On-site Members: 4
Total Jobs Created FY18*: 37

**Including exited members*



Grand Opening and Ribbon Cutting at the West Pasco Entrepreneur Center

MICROLOAN FUND

Inquiries & Calls FY18:	5
Applications Submitted FY18:	4
Loans Currently In Progress:	2
Loans Approved FY18:	2
Total Loans Approved:	39
Amount Awarded FY18:	\$ 70,000
Total of Loans Awarded:	\$ 1,043,200
Average Loan:	\$ 26,749
Amount Raised FY18:	\$ 0
Total Amount Raised:	\$ 724,000
Total Jobs Retained	85
Total Jobs Created	188

READY SITES

- Evaluation of Enterprise South Super Park is complete; promoting through enhanced marketing. County staff is now working with land owner to initiate Land Use change.
- Hays Road General Industrial Park submitted for evaluation
- 100 acres with rail frontage in Zephyrhills has been formally invited into the program

INTERNATIONAL PROGRAM

- FDI Missions: SEUS Japan and UK/Ireland
- Recruiting for Mexico Mission in Q2
- Assisted 1 company with Target Trade Sector grant (EFI)
- Disseminated trade leads, international events, and business opportunities via Made In Pasco eNewsletter to 500+ monthly contacts
- 7 companies received export counseling
- Called on 8 International site selection consultants
- Tour of Pasco's Japanese-related industry with Consul General of Japan

PASCO ENTERPRISE NETWORK

- SCORE completed 45 classes
- SCORE held 177 new client sessions; 142 follow-up sessions

CO.STARTERS

- Twelve (12) CO.STARTERS sessions scheduled
- One (1) CO.STARTERS session started - 6 attendees

CEO ROUNDTABLE

- Roundtable #1: 9 members
- Roundtable #2: 6 members
- Roundtable #3: In recruitment phase

ENHANCED MARKETING

- Print magazine ads determined - 12
- RFP's distributed for 15 finished videos
- Company determined for 3 market reports and 3 white papers
- Aerospace, Aviation & Defense Market Reports complete

