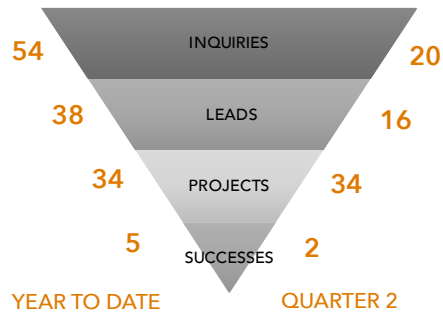
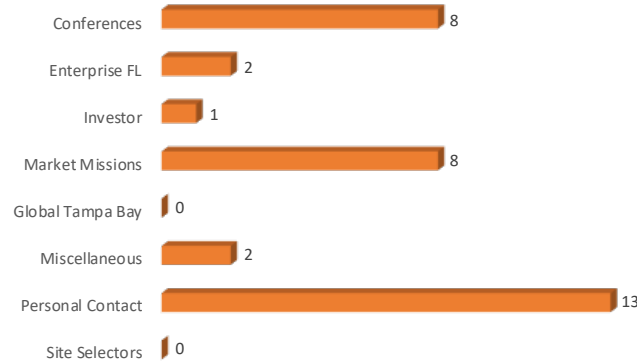




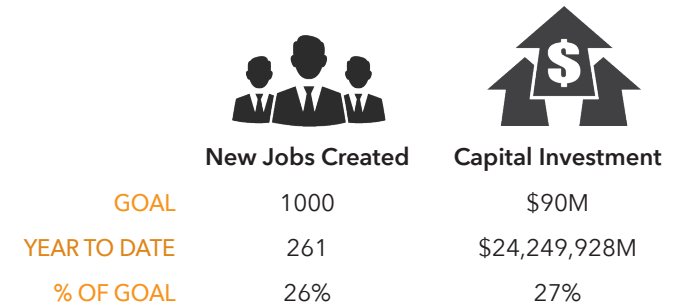
PROJECT ACTIVITY



INQUIRIES BY SOURCE



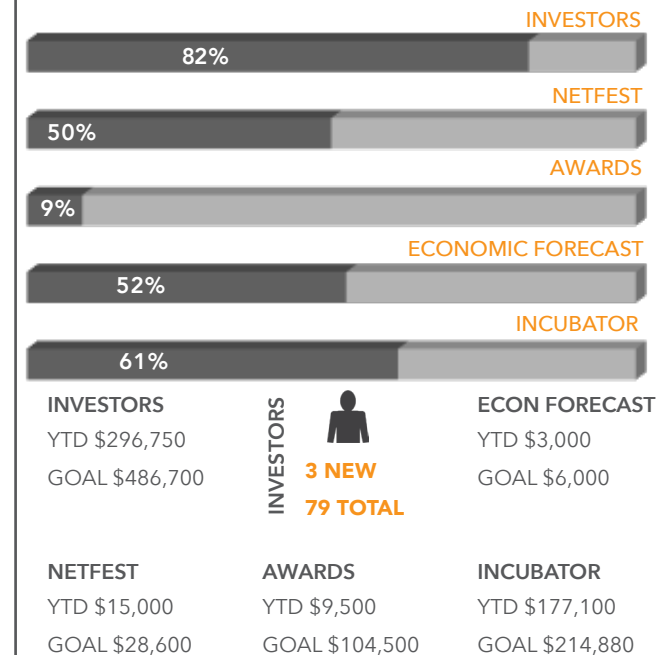
GOALS



LOCATION & EXPANSION PROJECTS YTD

COMPANY	TARGET INDUSTRY	TOTAL EMP.	NEW EMP.	CAPITAL INVESTMENT	LOCATION	NEW SQ. FT.
Stratford Pharmaceuticals, LLC	LSMT	25	25	\$350,000	Odessa	16,535
AFA Protective Systems, Inc.	HT	27	27	\$15,000	Odessa	5,800
Encompass Health Corporation	LSMT	179	179	\$15,214,928	Land O' Lakes	36,000
Bravado Pharmaceuticals, LLC	LSMT	20	10	\$3,000,000	Lutz	7,500
Commonwealth Capital Corp.	PS	20	20	\$20,000	New Port Richey	5,000
TOTALS		271	261	\$24,249,928		70,835

FINANCIAL SUPPORT SUMMARY



JANUARY - MARCH 2020 EVENTS

- » Tampa Bay Partnership State of the Region
- » Ridge Road Extension Groundbreaking
- » Boys and Girls Club Visioning and Planning Session
- » Pasco Day at the Capital
- » State of the Taxpayer Annual Dinner
- » Mazda of Wesley Chapel Grand Opening
- » FEDC Dinner at EFI Stakeholders Meeting
- » North Tampa Bay Chamber of Commerce - Economic Development Briefing
- » Business Development Week Kick-Off Luncheon

- » Wiregrass Ranch Sports Campus of Pasco Hard Hat Tour
- » ULI Trends 2020
- » IEDC Leadership Summit
- » Touchpoint Healthcare Ribbon Cutting
- » Pasco Education Foundation Star Awards Event
- » Bravado Ribbon Cutting
- » Pasco County Education Foundation Cinderella Ball
- » TBARTA SR 54 Charrette
- » Leadership Pasco-Business & Industry Day



38 COMPANY VISITS



8 PRESENTATIONS TO GROUPS



SMARTSTART
A PASCO EDC PROGRAM

INCUBATOR PROGRAM



10 OFF-SITE MEMBER



3 ON-SITE MEMBERS



37 CLASSES AND EVENTS YTD



240 TOTAL PARTICIPANTS YTD



41 JOBS CREATED YTD

MICROLOAN FUND

TOTALS SINCE INCEPTION

Loans Approved	52
Amount Awarded	\$1,515,700
Donations Received	\$774,000

YEAR TO DATE TOTALS

Loans Approved	1
Amount Awarded	\$22,500
Donations Received	\$25,000



\$32,249 AVERAGE LOAN



105 JOBS RETAINED



229 TOTAL JOBS CREATED

AWARDED YEAR TO DATE

COMPANY	PRODUCT/SERVICE	TOTAL EMP.	AMOUNT	LOCATION	NEW EMP.
Heros Downtown Subs & Salads	Restaurant	2	\$22,500	New Port Richey	2

READY SITES

- 128 Acres in Zephyrhills with rail frontage going through Evaluation
- Six sites assessed YTD
- Five Ready Sites actively being marketed

CEO PROGRAM

- "Swim with a Shark" Executive Dinner planned for CEOs
- Developing virtual platform integration ideas for CEO Roundtable

ENHANCED MARKETING

- Eagle Industrial Park Video Complete
- SMARTstart Brochure Redesign In Progress

INTERNATIONAL PROGRAM

- Attended Florida's International Offices Reception in Miami FL
- Actively Recruiting and Planning Panama/Costa Rica Export Mission
- Attended National Association of Small Business International Trade Educators (NASBITE) Conference

WORKFORCECONNECT

- Website served 506 users who viewed 3,377 pages
- Connected 17 companies with training programs to hire
- Introduced 29 companies to local resources during in-person visits

SMARTSTART PROGRAM

- Secured over 20 subject matter experts for breakout session for the Grow Pasco Event
- Three food businesses have joined the new commercial kitchen space, with four more in the onboarding process
- Through partnership with Sunrise Pasco, we have begun a COSTARTERS Cohort of survivors of domestic violence and sexual assault

