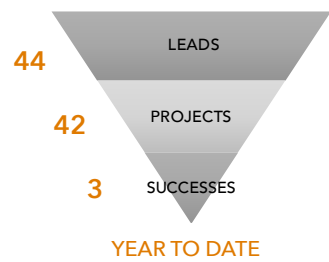
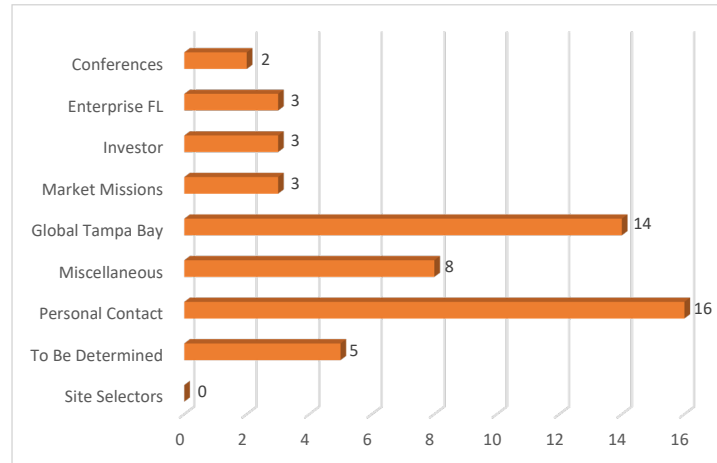


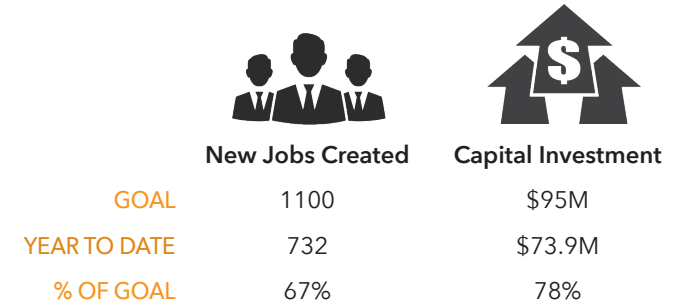
PROJECT ACTIVITY



LEADS BY SOURCE



GOALS



LOCATION & EXPANSION PROJECTS YTD

COMPANY	TARGET INDUSTRY	TOTAL EMP.	NEW EMP.	CAPITAL INVESTMENT	LOCATION	SQ. FT.
Ensurem	BPS	200	200	\$920,000	Port Richey	10,000
AIME USA	AM	100	100	\$13,000,000	Dade City	36,000
H. Lee Moffitt Cancer Center	LSMT	432	432	\$60,000,000	Land O' Lakes	128,000

TOTALS 732 732 \$73,920,000 174,000

FINANCIAL SUPPORT SUMMARY



INVESTORS
YTD \$280,000
GOAL \$489,500

INVESTORS 
7 NEW
83 TOTAL

ECON FORECAST
YTD \$5,000
GOAL \$6,000

NETFEST
YTD \$13,500
GOAL \$35,000

TEAM UP!
YTD \$23,000
GOAL \$30,500

INCUBATOR
YTD \$199,050
GOAL \$559,355

JANUARY - MARCH 2021 EVENTS/CONFERENCES

- » 2021 IEDC Leadership Summit
- » Business of Biotech – Moffitt Cancer Center
- » Congressman Bilirakis Veteran’s Job Fair
- » Diversity, Equity, and Inclusion in the Workplace - USF
- » Economic Forecast Luncheon
- » Enterprise Florida International Virtual Trade Expo

- » Florida Supply Chain – Port Tampa Bay
- » Hispanic Chamber of Commerce
- » Port Tampa Bay Hosting: Florida Supply Chain Summit
- » State of The Region 2021 – Tampa Bay Partnership
- » Tampa Bay Super Bowl LV Host Committee – Appreciation Event
- » Tampa Bay Super Bowl LV Host Committee – Culminating Event



24 COMPANY VISITS



6 PRESENTATIONS TO GROUPS



SMARTSTART
A PASCO EDC PROGRAM

INCUBATOR PROGRAM



13 OFF-SITE MEMBER



6 ON-SITE MEMBERS



46 CLASSES AND EVENTS YTD



247 TOTAL PARTICIPANTS YTD



55 JOBS CREATED YTD

MICROLOAN FUND

TOTALS SINCE INCEPTION

		YEAR TO DATE TOTALS	
Loans Approved	58	Loans Approved	2
Amount Awarded	\$1,769,400	Amount Awarded	\$100,000
Donations Received	\$1,056,000	Donations Received	\$126,000



\$30,507 AVERAGE LOAN



124 JOBS RETAINED



248 TOTAL JOBS CREATED

AWARDED YEAR TO DATE

COMPANY	PRODUCT/SERVICE	TOTAL EMP.	AMOUNT	LOCATION	NEW EMP.
Come N Play Adult Day Care, LLC	Adult Daycare	4	\$50,000	Zephyrhills	4
Structure Hospitality LLC	Restaurant	7	\$50,000	Wesley Chapel	3

READY SITES

- Evaluation of 7th Ready Site complete: 118 acres located on McKendree Road near SR 52 and Interstate 75
- Q2 Inquiries primarily from two target industry sectors: Logistics/Distribution and Advanced Manufacturing
- Program now has seven sites totaling 2,183 acres

ENHANCED MARKETING

- Business Facilities magazine advertorial focused on the Life Sciences Corridor in Pasco County & full-page Ready Sites Program ad
- Joint Pasco County marketing video with Florida’s Sports Coast (debut at Team Up!)
- Special event marketing for all upcoming Spring events

CEO PROGRAM

- “Dinner with a Shark” CEO dinner with Kevin Harrington will take place on May 7th
- CEO Roundtable in development, plans to kick off in September

INTERNATIONAL PROGRAM

- Global Competitiveness Committee is hosting a trade event May 27, “Tampa Bay Regional Trade Update”, with presentations from Port Tampa Bay, Tampa International Airport, Florida’s Sports Coast, J.P. Morgan and Roundtable Discussion by regional CEOs/Executives
- Working with Global Tampa Bay to plan a virtual trade mission to London (September 2021) in partnership with London Partners and Enterprise Florida Inc.
- Currently in the planning process of a Pasco EDC Trade/FDI Mission to Germany and Switzerland October/November 2021
- Actively recruiting companies to participate in exporting programs from SBDC, Enterprise Florida Inc. and U.S. Commercial Service

SMARTSTART PROGRAM

- SMARTstart @ the GROVE opened with the ribbon cutting on February 17th. Over 60 tours have been given, with 40 businesses filling out interest forms, 8 applying, and 6 approved for membership
- GROW Pasco on Saturday, May 8th is looking to be a sold-out event. There are currently 84 registrants out of 120 capacity
- Held 20 classes/workshops with 200 attendees this quarter

WORKFORCECONNECT

- As Pasco continues its economic recovery, a strong focus has been placed on getting employers who are looking to hire connected with sources of quality workers
- Working with numerous community workforce partners to develop new training programs for those reentering the workforce or those looking for careers of the future
- The annual Pasco 50 events will be held on April 29th & June 3rd. This year highlights the benefits of internship and apprenticeship programs with local employers

