



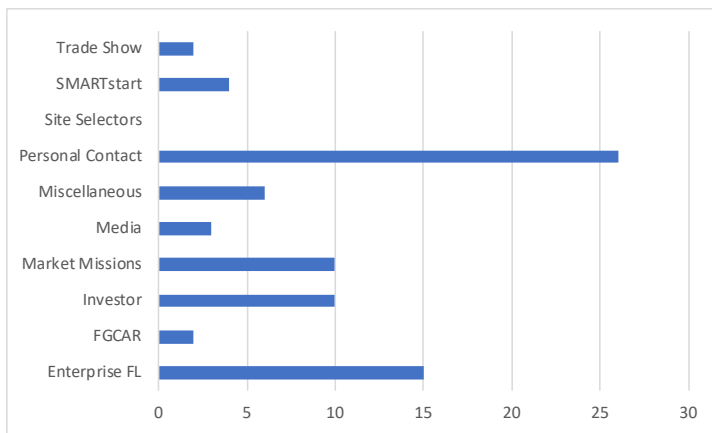
LOCATION & EXPANSION PROJECTS

COMPANY	PRODUCT/SERVICE	TOTAL EMP.	SQ. FT.	CAPITAL INVESTMENT	LOCATION	NEW EMP.
Welbilt	Manufacturing, R&D	190	115,950	\$13,250,000	Trinity	110
Hudson Bowling Supply, Inc	Warehouse/Distribution	9	13,000	\$1,000,000	Odessa	0
The Point Distillery	Distillery	10	29,737	\$2,000,000	New Port Richey	10
TouchPoint Medical Inc.	Hospital Equipment	228	125,000	\$23,815,000	Odessa	228

TOTALS 437 283,687 \$40,065,000 348

INQUIRIES BY SOURCE

78 Total Year-To-Date



FINANCIAL SUMMARY

INVESTMENTS

FY-18 Goal: \$ 407,165
 FY-18 YTD: \$ 351,450
 New Investors: 7
 Total Investors: 79

AWARD SPONSORS

FY-18 Goal: \$ 84,700
 FY-18 YTD: \$ 47,500

INCUBATOR

DONATIONS/REVENUE

FY-18 Goal: \$ 320,500
 FY-18 YTD: \$ 271,255

ECON. FORECAST SPONSORS

FY-18 Goal: \$ 3,000
 FY-18 Final: \$ 6,000

NETFEST SPONSORS

FY-18 Goal: \$ 21,450
 FY-18 Final: \$ 21,000

PROGRESS TO DATE

	TARGET 17/18	YTD 17/18	% OF GOAL
New Jobs Created	1000	437	43.70%
Capital Investment	\$90,000,000	\$40,065,000	44.52%

PROJECT ACTIVITY SUMMARY

	INQUIRIES	DROPS	LEADS	PROJECTS	SUCSESSES
Last 2 FY	459	53	104	86	29
Year To Date	97	14	47	24	4
Last 90 Days	31	6	14	9	0

APRIL - JUNE 2018 EVENTS

- 16th Annual NetFest
- FGCAR Lunch w/Pinnacle Award Recipients
- Tampa Bay Partnership Regional Bus Rapid Transit Meeting
- Pasco Young Entrepreneur Pitch
- Regional Workforce Focus Group
- Greater Dade City Chamber Annual Awards
- FEDC Regional Meeting
- MPO-2045 Long Range Transportation Plan – Mobility 2045
- Central Pasco Chamber Annual Awards
- Global Tampa Bay – JP Morgan Chase Launch
- Tampa Bay Partnership Regional Competitiveness
- FEDC Annual Meeting

PUBLIC RELATIONS

Distributed Press Releases: 18
 Regional Stories: 46
 Regional Mentions: 76
 International Stories: 3
 Total Social Media Followers: 6,920

Twitter appears to be gaining the most followers, while Facebook remains the top referrer to the website.

of Company Visits: 39 YTD
of Presentations to Groups: 16 YTD



MICROLOANS AWARDED FY18

COMPANY	PRODUCT/SERVICE	TOTAL EMP.	AMOUNT	LOCATION	NEW EMP.
Smith's Excavation and Grading, LLC	Service	6	\$44,000	Hudson	6
Pool Shark Commercial Services	Service	15	\$50,000	Trinity	10
Elements of Stylez, LLC	Salon	8	\$40,000	Wesley Chapel	7
Mind Over Matter Nutrition, LLC	Food Service	3	\$35,000	Lutz	3
The Spa Boutique	Service	3	\$35,000	Trinity	0
Superior Precast, LLCV	Concrete Manufacturer	70	\$35,000	Dade City	70



SMARTSTART
PASCO BUSINESS INCUBATORS

58 CLASSES AND EVENTS YTD

408 Total Participants

MEMBERSHIP

Off-site Members: 12
On-site Members: 5
Total Jobs Created FY18*: 51

**Including exited members*



Skip Skairus, CenterState Bank presented a donation of \$5,000 to the Pasco EDC Microloan Program

MICROLOAN FUND

Inquiries & Calls FY18:	26
Applications Submitted FY18:	12
Loans Currently In Progress:	5
Loans Approved FY18:	6
Total Loans Approved:	43
Amount Awarded FY18:	\$ 239,000
Total of Loans Awarded:	\$ 1,212,200
Average Loan:	\$ 24,264
Amount Raised FY18:	\$ 5,000
Total Amount Raised:	\$ 729,000
Total Jobs Retained	91
Total Jobs Created	214

READY SITES

- To date the Ready Sites Task Force has assessed 11 sites totaling approximately 5,430 acres
- RSTF continues to focus on sites that have access to utility infrastructure within the general timeframes listed in the McCallum Sweeney Consulting Minimum Requirements
- 7 sites have been invited into the program, 2 have accepted the invitation, 1 is pending and 1 is being researched.
- Hays Road General Industrial Park - Evaluation Phase is complete and property has been invited to Certification

INTERNATIONAL PROGRAM

- FDI Missions: GTB Canada, World Forum for FDI & SelectUSA
- 21 companies received export counseling
- Called on 5 International site selection consultants 13 YTD

ENHANCED MARKETING

- Print magazine ads placed - 12 YTD
- Video filming and production began
- 1 white paper in progress
- 3 Market Reports complete, mailing to begin in Q4

PASCO ENTERPRISE NETWORK

- SCORE completed 20 classes 64 YTD
- SCORE held 107 counselling sessions 426 YTD

CO.STARTERS

- 12 sessions scheduled
- 2 session completed - 13 graduates
- 3 sessions started - 11 attendees

CEO ROUNDTABLE

- Roundtable #1: 8 members
- Roundtable #2: 6 members
- Roundtable #3: In recruitment phase

