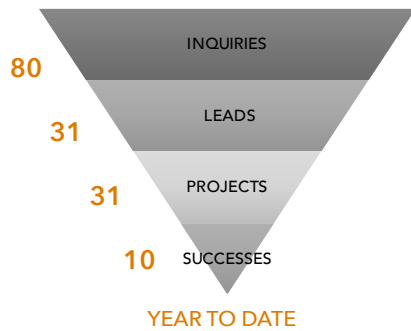
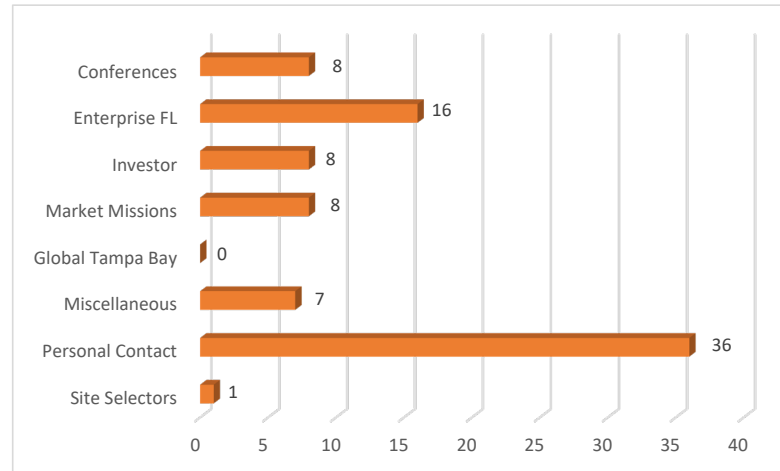


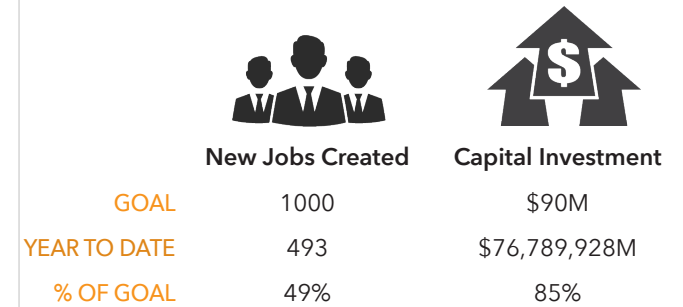
PROJECT ACTIVITY



INQUIRIES BY SOURCE



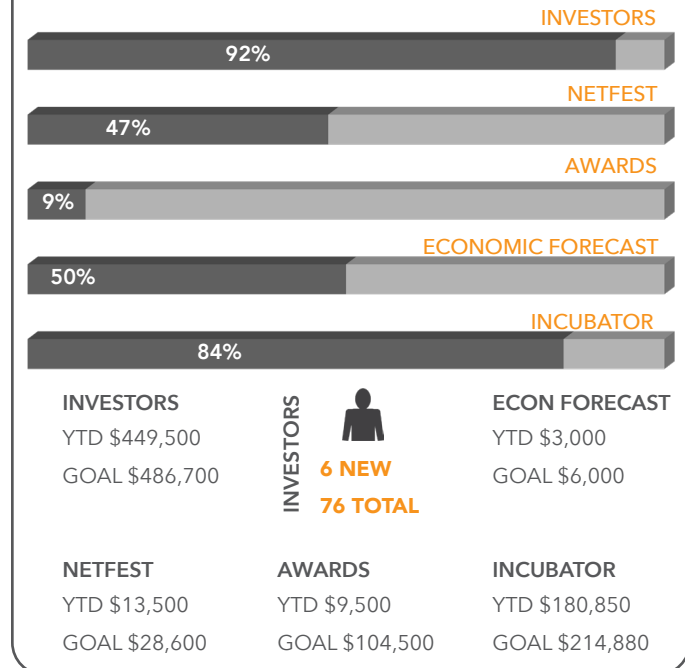
GOALS



LOCATION & EXPANSION PROJECTS YTD

COMPANY	TARGET INDUSTRY	TOTAL EMP.	NEW EMP.	CAPITAL INVESTMENT	LOCATION	NEW SQ. FT.
Stratford Pharmaceuticals, LLC	LSMT	25	25	\$6,000,000	Odessa	16,535
AFA Protective Systems, Inc.	HT	27	27	\$15,000	Odessa	5,800
Encompass Health Corporation	LSMT	179	179	\$15,214,928	Land O' Lakes	36,000
Bravado Pharmaceuticals, LLC	LSMT	20	20	\$3,000,000	Lutz	7,500
Commonwealth Capital Corp.	B&PS	20	20	\$20,000	New Port Richey	5,000
Soule Medical	LSMT	95	25	\$8,050,000	Lutz	100,000
The ARC Nature Coast	B&PS	15	15	\$400,000	Spring Hill	3,200
Baymar Solutions, LLC	LSMT	10	10	\$2,090,000	Odessa	25,000
Conveyor Consulting & Rubber Corp.	AM	40	22	\$2,000,000	San Antonio	26,000
Amazon	LD	150	150	\$40,000,000	Land O Lakes	110,866
TOTALS		581	493	\$76,789,928		335,901

FINANCIAL SUPPORT SUMMARY



APRIL - JUNE 2020 EVENTS

- » Congressman Bilirakis Virtual Meeting with Local Lenders
- » Congressman Bilirakis Tele-town Hall SBA Discussion with Local Businesses
- » ZEDC Stakeholders Meeting (April Meeting)
- » Effective Incentives are Critical to Economic Diversification and Resiliency
- » TBBJ Discussion - Tampa Region Real Estate Market
- » Rethinking the Global Supply Chain
- » MPO Community Advisory Council (May Meeting)
- » MPO Community Advisory Council (June Meeting)
- » ULI County response Real Estate & Recovery

- » ZEDC Stakeholders Meeting (June Meeting)
- » RRT Business Partners Working Group
- » FEDC 2020 Annual Meeting
- » Enterprise Florida Board Meeting



76 COMPANY VISITS



6 PRESENTATIONS TO GROUPS



SMARTstart
A PASCO EDC PROGRAM

INCUBATOR PROGRAM



9 OFF-SITE MEMBER



3 ON-SITE MEMBERS



70 CLASSES AND EVENTS YTD



989 TOTAL PARTICIPANTS YTD



58 JOBS CREATED YTD

MICROLOAN FUND

TOTALS SINCE INCEPTION

Loans Approved	53
Amount Awarded	\$1,565,700
Donations Received	\$774,000

YEAR TO DATE TOTALS

Loans Approved	2
Amount Awarded	\$72,500
Donations Received	\$25,000



\$34,909 AVERAGE LOAN



117 JOBS RETAINED



229 TOTAL JOBS CREATED

AWARDED YEAR TO DATE

COMPANY	PRODUCT/SERVICE	TOTAL EMP.	AMOUNT	LOCATION	NEW EMP.
Heros Downtown Subs & Salads	Restaurant	2	\$22,500	New Port Richey	2
Shottys	Distilleries	12	\$50,000	New Port Richey	0

READY SITES

- 6th site (128 Acres in Zephyrhills) has been evaluated, awaiting final consultant report.
- 7th site identified invitation to proceed extended.
- Five sites being actively marketed in program.

ENHANCED MARKETING

- Applied for 15 annual marketing awards IEDC and SEDC.
- SMARTstart website updates to include video headers and 3 Entrepreneur Center locations.
- Created FDI flyer - International.

CEO PROGRAM

- GROW Pasco CEO dinner event rescheduled for January 2021; Kevin Harrington re-confirmed for event.

INTERNATIONAL PROGRAM

- Global Tampa Bay hosted a virtual export assistance program with Enterprise Florida (EFI) and US Commercial Services to share information on the temporary EFI Virtual business Matchmaking Grant (trade resource) which is temporarily replacing Gold Key Grant due to Covid 19.
- Discussions with FDI prospects regarding reshoring initiatives.
- Small Businesses Growing Global event Oct. 22 hosted by Consul Generals from Germany, Brazil and Mexico.

SMARTSTART PROGRAM

- SMARTStart at The Grove (third entrepreneur center) and KRATE lease signed.
- 33 virtual events held with 745 participants.
- GROW Pasco event rescheduled for January 2021; Kevin Harrington re-confirmed for event.

WORKFORCECONNECT

- Improvements to the website include, personalized career recommendations for in-demand industries, updated asset map. Features coming soon include automated referrals and search by occupation feature for asset map.
- Continued enhanced workforce counseling to a broad industry range of Pasco businesses during the current pandemic.
- Working closely with training partners on post pandemic resiliency plan for retraining/upskilling.

