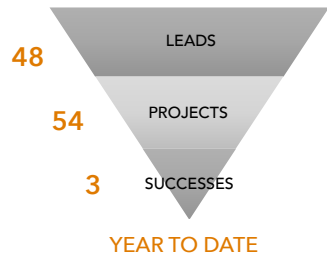
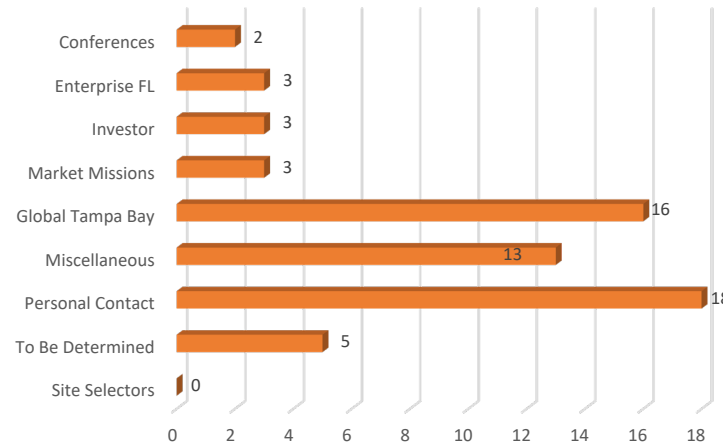


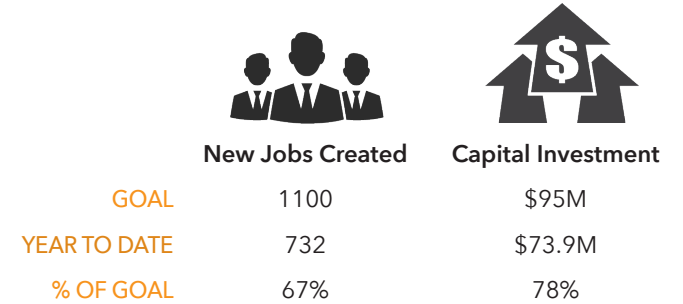
PROJECT ACTIVITY



LEADS BY SOURCE



GOALS

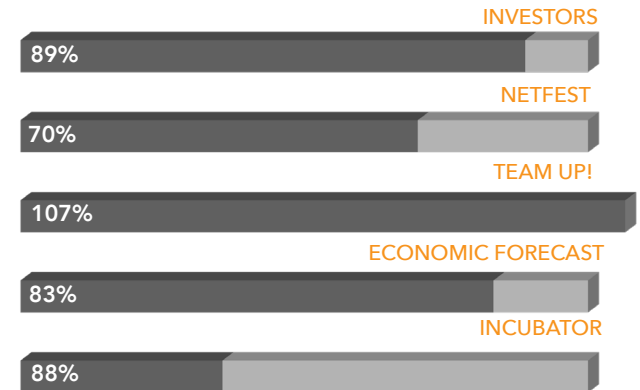


LOCATION & EXPANSION PROJECTS YTD

COMPANY	TARGET INDUSTRY	TOTAL EMP.	NEW EMP.	CAPITAL INVESTMENT	LOCATION	SQ. FT.
Ensurem	BPS	200	200	\$920,000	Port Richey	10,000
AIME USA	AM	100	100	\$13,000,000	Dade City	36,000
H. Lee Moffitt Cancer Center	LSMT	432	432	\$60,000,000	Land O' Lakes	128,000

TOTALS 732 732 \$73,920,000 174,000

FINANCIAL SUPPORT SUMMARY



INVESTORS
YTD \$435,350
GOAL \$489,500

INVESTORS

7 NEW
85 TOTAL

ECON FORECAST
YTD \$5,000
GOAL \$6,000

NETFEST
YTD \$24,500
GOAL \$35,000

TEAM UP!
YTD \$32,500
GOAL \$30,500

INCUBATOR
YTD \$493,704
GOAL \$559,355

APRIL - JUNE 2021 EVENTS/CONFERENCES

- » GrowFL Companies to Watch
- » FEDC Tampa Bay regional Forum
- » Tampa Bay Pro Combine VIP Kickoff
- » Contractors, Closers, & Connections June Meeting
- » Dade City Brew House Ribbon Cutting

- » Door of Hope Charity Golf Tournament
- » NAIOP Annual Awards
- » Baymar Solutions Ribbon Cutting
- » Groundbreaking for Soule Packaging



44 COMPANY VISITS



10 PRESENTATIONS TO GROUPS



SMARTstart
A PASCO EDC PROGRAM

INCUBATOR PROGRAM



19 OFF-SITE MEMBER



8 ON-SITE MEMBERS



61 CLASSES AND EVENTS YTD



598 TOTAL PARTICIPANTS YTD



80 JOBS CREATED YTD

MICROLOAN FUND

TOTALS SINCE INCEPTION

Loans Approved	58
Amount Awarded	\$1,769,400
Donations Received	\$1,064,000

YEAR TO DATE TOTALS

Loans Approved	2
Amount Awarded	\$100,000
Donations Received	\$134,000



\$30,507 AVERAGE LOAN



124 JOBS RETAINED



248 TOTAL JOBS CREATED

AWARDED YEAR TO DATE

COMPANY	PRODUCT/SERVICE	TOTAL EMP.	AMOUNT	LOCATION	NEW EMP.
Come N Play Adult Day Care, LLC	Adult Daycare	4	\$50,000	Zephyrhills	4
Structure Hospitality LLC	Restaurant	7	\$50,000	Wesley Chapel	3

READY SITES

- Program now has seven sites totaling 2,183 acres
- Eagle Industrial Park is under contract
- Responses to request for proposals to the following industry sectors: electric plane manufacturer, aircraft parts manufacturer, plastics to fuel manufacturer, and warehouse & distribution

ENHANCED MARKETING

- 6 Month Business Journal Hub digital campaign launched in June
- SMARTstart video series under contract, filming in Q4
- Joint video with Florida's Sports Coast debuted and has over 30,000 views on social media
- Awarded a \$10,000 Duke Energy Grant for WorkforceCONNECT video project

CEO PROGRAM

- Pasco EDC Executive Program development has been completed, and program is being actively marketed to executives with plans to launch in September

INTERNATIONAL PROGRAM

- April 22 event Fort Valley Chamber of Commerce in Scotland- Featuring Pasco Company Bravado Pharmaceutical representing the Tampa Bay Life Science Industry
- May 27 event Tampa Bay Regional Trade Update: Here Today, Trade Tomorrow
- Global Tampa Bay/Pasco EDC Participation in Select USA Investment Summit June 7-June 11

SMARTSTART PROGRAM

- Launched the Santander Business Growth Scholarship focused on women and minority-owned businesses; eight businesses have already been awarded funds
- SMARTstart video campaign focused on all programs underway
- Held GROW Pasco event with over 70 attendees

WORKFORCECONNECT

- Continuing to track the needs of local employers through events such as Pasco 50 Employer Focus Group (April 29th & June 3rd) and assist employers locate the talent they need now and, in the future
- Working with our partners to identify gaps in the pipeline and develop programmatic solutions. Recruitment of entry-level workers with industry credentials is a current area of focus across multiple target industries
- Providing our community partners the foresight they need to prepare for future workforce demand through the annual Workforce Report, Pasco Workforce Dashboard and connections to employers to ensure a robust and seamless talent pipeline as Pasco continues to grow

