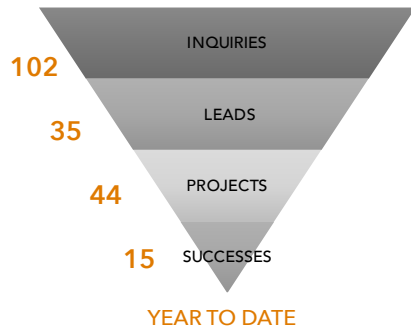
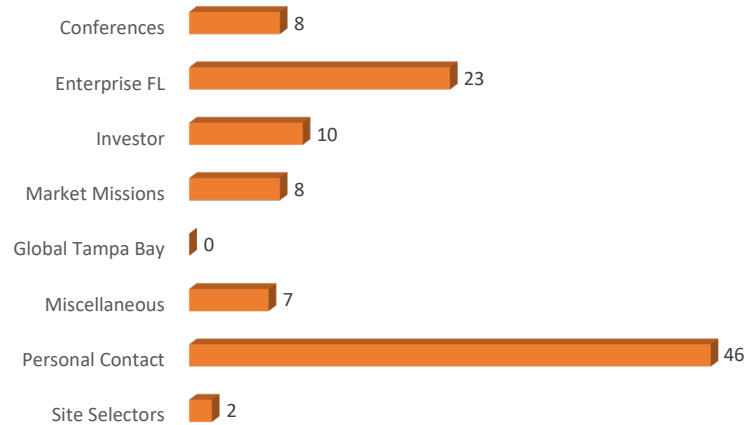




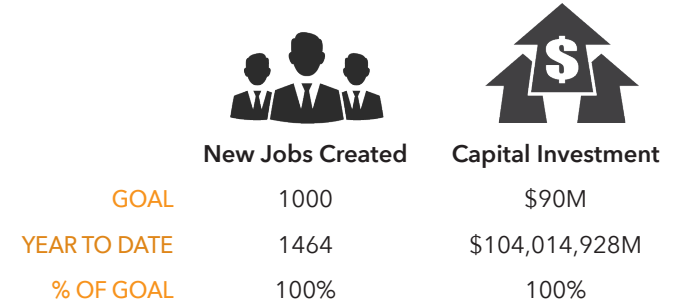
PROJECT ACTIVITY



INQUIRIES BY SOURCE



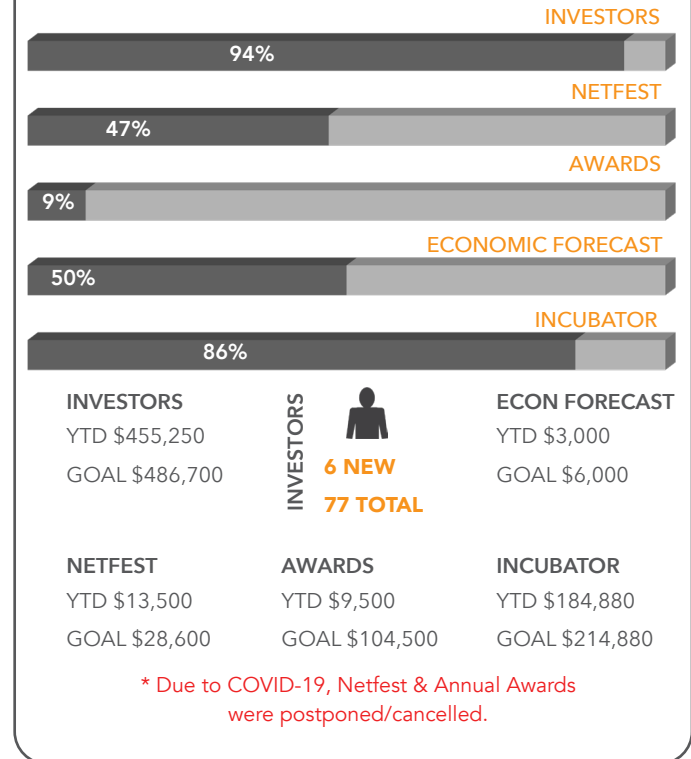
GOALS



LOCATION & EXPANSION PROJECTS YTD

COMPANY	TARGET INDUSTRY	TOTAL EMP.	NEW EMP.	CAPITAL INVESTMENT	LOCATION	SQ. FT.
Stratford Pharmaceuticals, LLC	LSMT	25	25	\$6,000,000	Odessa	16,535
AFA Protective Systems, Inc.	HT	27	27	\$15,000	Odessa	5,800
Encompass Health Corporation	LSMT	179	179	\$15,214,928	Land O' Lakes	36,000
Bravado Pharmaceuticals, LLC	LSMT	20	20	\$3,000,000	Lutz	7,500
Commonwealth Capital Corp.	B&PS	20	20	\$20,000	New Port Richey	5,000
Soule Medical	LSMT	95	25	\$8,050,000	Lutz	100,000
The ARC Nature Coast	B&PS	15	15	\$400,000	Spring Hill	3,200
Baymar Solutions, LLC	LSMT	10	10	\$2,090,000	Odessa	25,000
Conveyor Consulting & Rubber Corp.	AM	40	22	\$2,000,000	San Antonio	26,000
Amazon	LD	150	150	\$40,000,000	Land O Lakes	110,866
Pall Aeropower Corporation	AM	641	47	\$2,300,000	New Port Richey	8,000
Project Crew (Name withheld)	HT	21	21	\$725,000	Zephyrhills	7,000
Sunbelt Lubricants	AM	18	18	\$1,950,000	Zephyrhills	25,000
Project Thunder	B&PS	875	875	\$22,000,000	Odessa	115,425
Stall Master	AM	26	10	\$250,000	Spring Hill	5,000
TOTALS		2,162	1,464	\$104,014,928		496,326

FINANCIAL SUPPORT SUMMARY



JULY - SEPTEMBER 2020 EVENTS

- » SBDC Connecting Through Content
- » ZEDC Stakeholders Meeting
- » Eshenbaugh Land September Webinar-Market Trends
- » CBRE - Conversation with Larry Sabato-Election Impact

* Events were attended both virtually and in-person and presentations were hosted virtually due to COVID-19.



78 COMPANY VISITS



3 PRESENTATIONS TO GROUPS



SMARTstart
A PASCO EDC PROGRAM

INCUBATOR PROGRAM



11 OFF-SITE MEMBER



6 ON-SITE MEMBERS



101 CLASSES AND EVENTS YTD



1,399 TOTAL PARTICIPANTS YTD



61 JOBS CREATED YTD

MICROLOAN FUND

TOTALS SINCE INCEPTION

Loans Approved	56
Amount Awarded	\$1,669,400
Donations Received	\$794,000

YEAR TO DATE TOTALS

Loans Approved	5
Amount Awarded	\$176,200
Donations Received	\$45,000



\$43,066 AVERAGE LOAN



120 JOBS RETAINED



241 TOTAL JOBS CREATED

AWARDED YEAR TO DATE

COMPANY	PRODUCT/SERVICE	TOTAL EMP.	AMOUNT	LOCATION	NEW EMP.
Heros Downtown Subs & Salads	Restaurant	2	\$22,500	New Port Richey	2
Shottys	Distilleries	12	\$50,000	New Port Richey	0
The Patient Portal Group	Service	7	\$35,000	New Port Richey	5
DELISH Gourmet Café	Gourmet Café	6	\$40,000	Trinity	6
Covenant Company, LLC	Education/Tutoring	2	\$28,700	Wesley Chapel	1

READY SITES

- 6th Site Evaluated, Consultant Report Delivered, Actively Marketed.
- 7th Site In Process – 118 Acres North-Central Pasco.
- 6 Ready Sites in Program – 2,065 Acres Evaluated.

ENHANCED MARKETING

- Received 3 International Economic Development Council Awards:
 - SMARTstart- Gold for Entrepreneur Program
 - Pasco Ready Sites Interactive Maps- Silver for Digital Marketing
 - WorkforceCONNECT- Bronze for Special Purpose Website

CEO PROGRAM

- GROWPasco CEO dinner event rescheduled for January 2021.

INTERNATIONAL PROGRAM

- Two local companies accomplished \$110,000 in export sales through programs offered by our partners at the U.S. Commercial Service and Enterprise Florida.
- The Pasco EDC international program is currently focusing on reaching the local businesses that are not aware of the resources to expand to international markets so they can grow their sales.

SMARTSTART PROGRAM

- Closed 3 new microloans, including a beverage manufacturer, gourmet café, and music & academic tutoring studio.

- Two part-time staff were hired and are currently being trained due to increased demand/expanding hours of the incubator kitchen, and staffing needed at SMARTstart @ The Grove.
- Held 29 classes/workshops with 410 attendees.

WORKFORCECONNECT

- Successfully held a 2-day virtual Pasco50 event with a guest speaker and excellent feedback on the effects of the pandemic on the local labor market.
- Published 2020 Annual Workforce Report.
- Continue to assist businesses as they adapt to the current labor market through providing counseling, accurate/timely data, and connections to local resources.

