

**Florida ranks #2 in the United States,**  
according to Chief Executive's 2018 "Best and Worst States for Business."

**Florida is Ranked as the 4th Best Tax Climate in the country**  
by Tax Foundation

## PASCO COUNTY INCENTIVES

### JOB CREATION INCENTIVE PROGRAM

In addition to the State of Florida Incentive Programs, Pasco offers inducements for job creators. The following characteristics apply:

- **\$2,000-\$5,000 per job**
- **Minimum 10 new jobs** created in Pasco County during the first year of operations
- **Average annual wage** of least 115% of \$37,315 (Pasco County Average Annual Wage per the Florida Department of Economic Opportunity)
- **At least 51% of sales** outside of Pasco County
- **Payable to the company** at 25% per year over four years

## FLORIDA STATE INCENTIVES

The State of Florida has similar incentives including:

- Qualified Target Industry Tax Refund
- Capital Investment Tax Credit
- Quick Response Training
- Incumbent Worker Training
- Veterans Florida Business Training Grant

Pasco EDC can help companies apply for these funds.



### PENNY FOR PASCO

In the year 2012, Pasco County residents approved a \$0.01 sales tax.

A portion of the revenue is earmarked for economic development programs, such as:

- Business Park Development
- Infrastructure, Permitting
- Speculative Building Construction
- Land Assembly

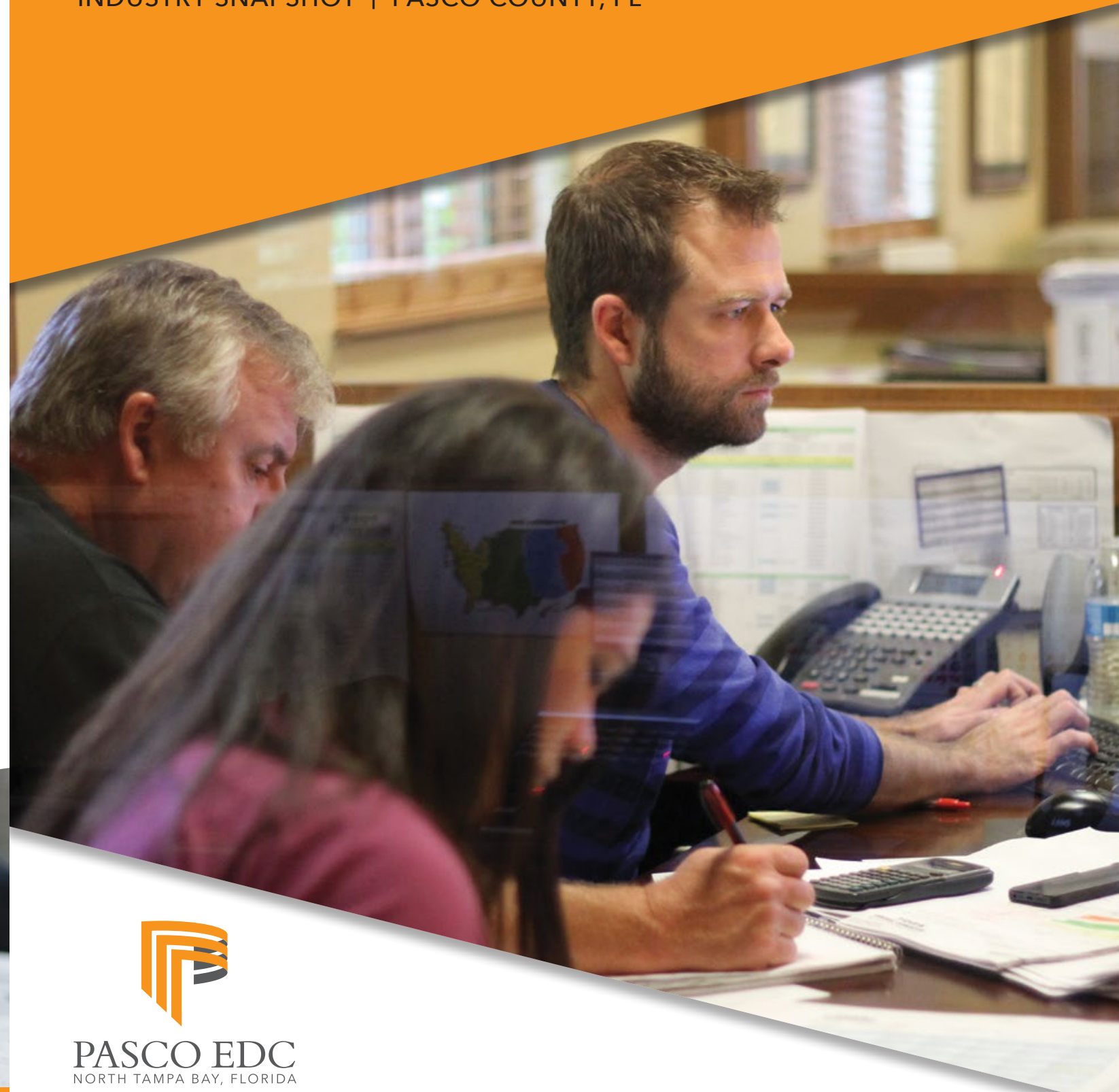
This Penny for Pasco is estimated to generate approximately \$56 million over 10 years for economic development projects.

**START  
MOVE  
GROW**

*Your business here.*

# BUSINESS & PROFESSIONAL SERVICES

INDUSTRY SNAPSHOT | PASCO COUNTY, FL



**PASCO EDC**  
NORTH TAMPA BAY, FLORIDA



Pasco County is located in Tampa Bay and is a **major player in the business and professional services markets**. We are strategically located **within 30 minutes of major regional assets**, including Tampa International Airport, MacDill Air Force Base, and the University of South Florida.

As the **fastest growing industry sector** in the Tampa Metro area, **growing at nearly 4% annually**, our region is increasingly becoming more desirable.

Our community recognizes that nothing is more important to a company's success than its **workforce, operating costs, and ability to get up and running as quickly as possible**.

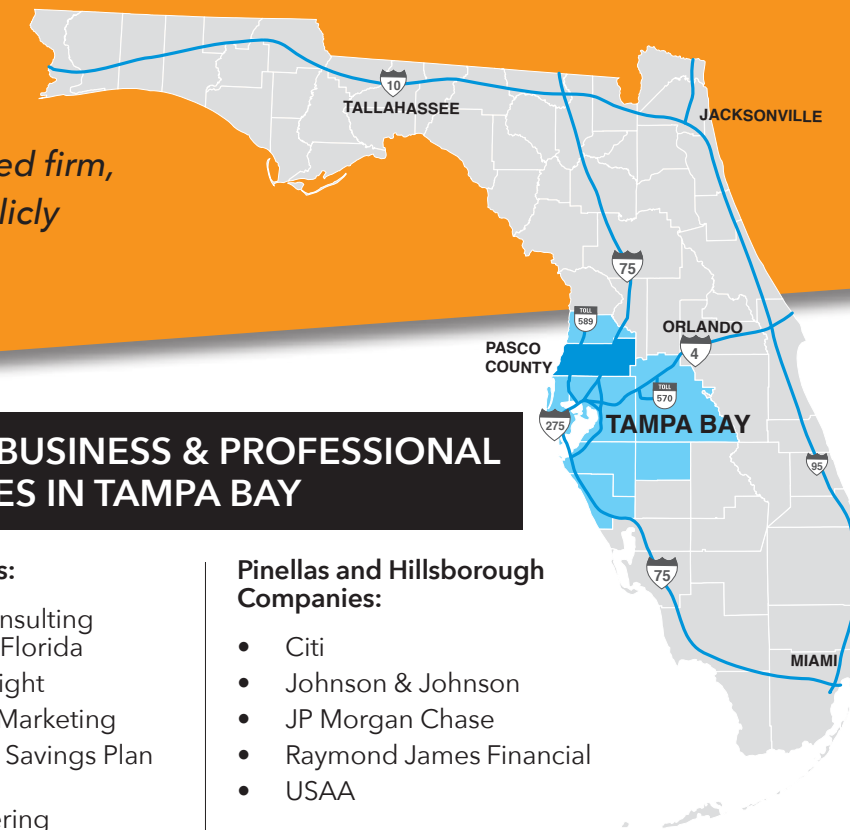
Come see why Pasco County should be in your future.



### Interesting Fact:

*"SouthEast Personnel's revenues are large enough that if it were a publicly traded firm, it would earn a top 10 spot among all publicly traded firms in the Tampa Bay area."*

- Tampa Bay Times, April 2018



## WHO WE ARE

The Pasco Economic Development Council (Pasco EDC) is a private, non-profit organization that promotes growth and prosperity through the development of a sustainable and diversified economy.

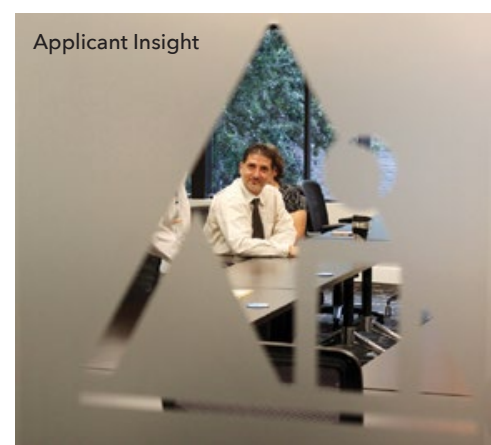
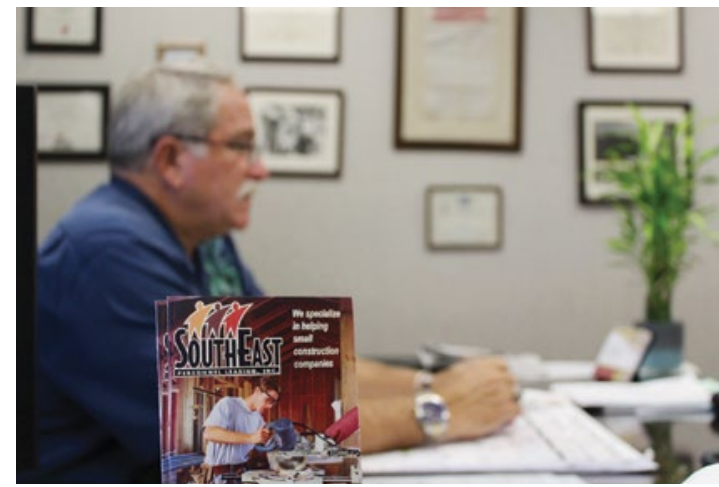
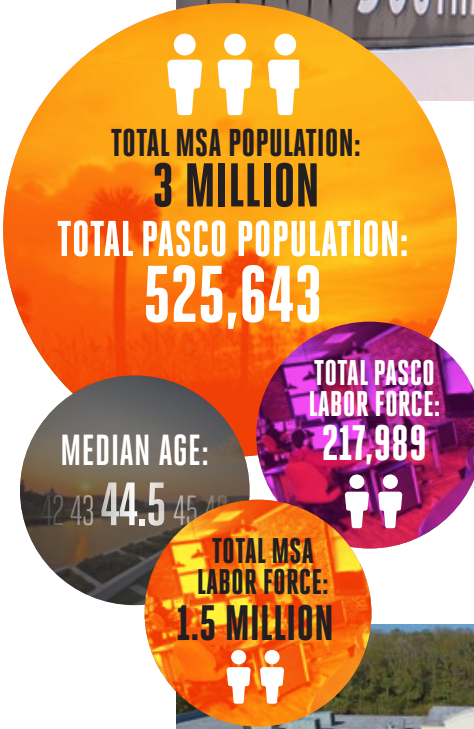
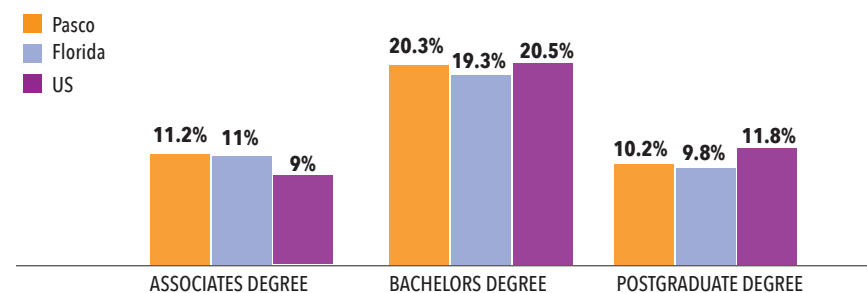
Our county-wide economic development efforts are funded by corporate and public investors resulting in strong partnerships focused on economic vitality making Pasco County a great place to live and work.

## PASCO'S COMPETITIVE ADVANTAGE

- **TALENT** – K-12 and post-secondary curricula provide a talent pipeline focused on Business & Professional Services
- **SYNERGY** – Regional assets and partnerships with the most innovative leaders in the industry
- **BUSINESS CLIMATE** – Stable, pro-business government leadership in a right to work state with local incentives
- **TAXES** – Low operating costs and no personal income tax
- **COMMUNITY** – A quality of life that attracts and retains top talent
- **TRANSPORTATION** – Five major regional commuter arteries intersect Pasco County: I 75, FL 589, US 41, US 19 & US 301

## EDUCATIONAL ATTAINMENT

Locating in Pasco County offers you access to over 3 million people with over 42% of them possessing college degrees.



## NOTABLE BUSINESS & PROFESSIONAL COMPANIES IN TAMPA BAY

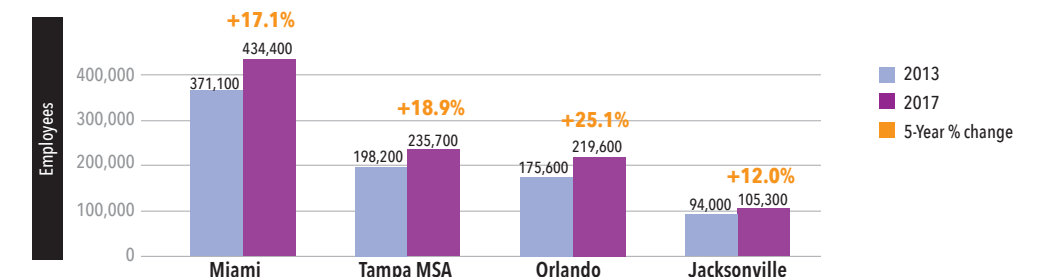
### Pasco Companies:

- American Consulting Engineers of Florida
- Applicant Insight
- DialAmerica Marketing
- Independent Savings Plan Company
- PIKE Engineering
- SouthEast Personnel Leasing
- V12 Data

### Pinellas and Hillsborough Companies:

- Citi
- Johnson & Johnson
- JP Morgan Chase
- Raymond James Financial
- USAA

## BUSINESS & PROFESSIONAL SERVICE SECTOR 5-YEAR GROWTH BY MARKET



## INDUSTRY RELATED AVERAGE WAGES

Title	Pasco County Entry Level	Pasco County Experienced	Florida Average	USA Average
Accountants and Auditors	\$37,600	\$80,600	\$69,100	\$76,700
Financial Analysts and Advisors	\$40,700	\$93,300	\$90,200	\$103,000
Human Resources Workers	\$31,500	\$62,200	\$57,500	\$64,800
Administrative Services Managers	\$51,000	\$125,200	\$105,900	\$98,900
Computer and Information Systems Managers	\$83,700	\$158,100	\$136,600	\$145,700
Supervisors of Office and Administrative Support Workers	\$32,700	\$61,100	\$54,600	\$54,600
Computer and Information Analysts	\$47,200	\$91,300	\$83,100	\$92,300
Customer Service Representatives	\$19,800	\$33,200	\$31,200	\$35,200