

"After completing a thorough evaluation of multiple options on where to locate the Global Headquarters and Americas Operations Facility for TouchPoint Medical, we selected Pasco County. TouchPoint Medical is a growth platform for our company and we needed a location that would enable us to attract and retain a talented and motivated workforce with ample expansion capability.

– Brian McNeill, President and CEO  
TouchPoint, Inc.



### PENNY FOR PASCO

In the year 2012, Pasco County residents approved a \$0.01 sales tax. Roughly \$56,000,000 of the revenue was earmarked and used for economic development programs, such as: Business Park Development, Infrastructure and Permitting, Speculative Building Construction, and Land Assembly.

### PERMITTING ASSISTANCE

- Rapid Response Team
- Expedited Permitting
- Expedited Processing
- Building Permit Fee Waiver

### FLORIDA STATE INCENTIVES

- 4th Best Tax Climate in the United States
- Sales & Use Tax Exemptions on Manufacturing Equipment
- Tax Exemption for R&D Equipment
- Clean Energy Incentives
- High Performance Tax Incentive
- Capital Improvement Tax Credit



### PASCO COUNTY INCENTIVES

Pasco County offers local incentives to induce Target Industries to locate and expand their businesses in the community. The Pasco EDC provides the applications and assistance to qualified projects when applying for the following Pasco County incentives:

- **Job Creation Incentive (JCI) Grant**
  - \$2,000-\$5,000 per job (minimum 10 new jobs)
  - Job wages at least 115% of Pasco County's average annual wage, 2021 average \$43,461, according to Florida Department of Opportunity (January 2022)
- Transportation Mobility Impact Fee Waiver
- Ad Valorem/Tangible Tax Reimbursement

### WORKFORCE TRAINING GRANTS

- Penny for Pasco Workforce Training Grant
- On the Job Training (OJT)
- Employed Worker Training (EWT)
- Incumbent Worker Training (IWT)
- Veterans Florida Business Training Grant
- Quick Response Training



16506 Pointe Village Drive, Suite 101  
Lutz, FL 33558-5255 USA  
(813) 926-0827

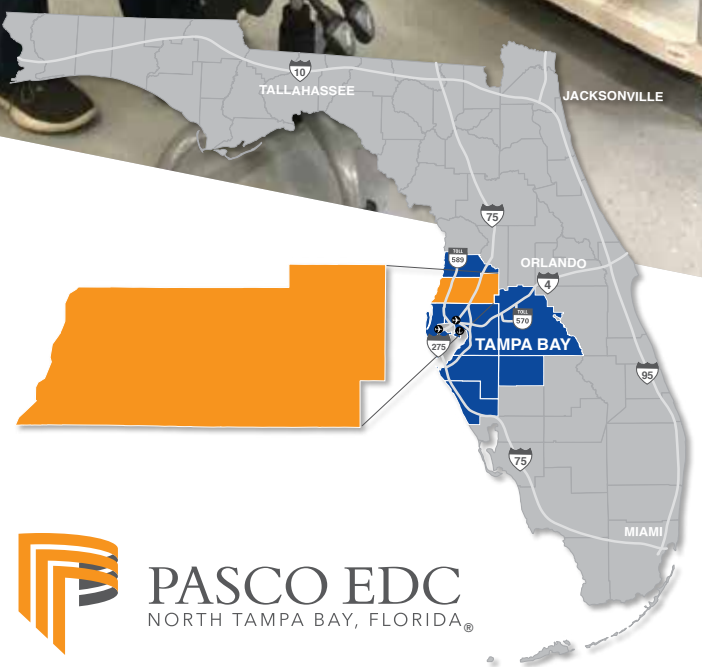


# HIGH TECHNOLOGY

## INDUSTRY SNAPSHOT PASCO COUNTY, FL



Welbilt, Inc



### WHO WE ARE

The Pasco Economic Development Council (Pasco EDC) is a private, non-profit organization that promotes growth and prosperity through the development of a sustainable and diversified economy.

Our county-wide economic development efforts are funded by corporate and public investors, and represent a strong partnership which is focused on economic vitality and making Pasco County a great place to live and work.

### PASCO'S COMPETITIVE ADVANTAGE

- **TALENT** – Pasco County Schools serves 84,621 students everyday and was College Board's Advanced Placement District of the Year for 2020
  - Pasco's A-rated schools include 40 pathways in Career and Technical Education programs through partnerships with local industry
  - Access to the University of South Florida which ranks 8th in the nation among public universities for granted U.S. patents and is one of Florida's Preeminent State Research University
  - Saint Leo University named No. 1 private university in the U.S. by *Military Times Best Colleges 2021*



Artix Entertainment

- **WORKFORCE-** Our award-winning *workforceCONNECTpasco.com* platform allows employers to find programs that produce talent that will thrive in their industries, and explore resources that can help their business stand out to top candidates, as well as allow job seekers to discover and explore various career pathways in a diverse economy of fast-growing industries
- **BUSINESS CLIMATE** – Stable, pro-business government leadership in a right to work state with local incentives
- **TAXES** – Low operating costs and no personal state income tax
- **TRANSPORTATION** – Five major regional commuter arteries intersect Pasco County: I 75, FL 589, US 41, US 19 and US 301



Pasco County is strategically located in the Tampa Bay region, which is home to 20% of the state's IT positions and within Florida's high-tech corridor which produces some of the country's top tech talent. Locally, we foster and develop our future workforce through two STEM high school programs and a robust talent pipeline. Our workforce along with Florida being #3 for most fiber miles among states with 61,000 total fiber miles makes Pasco the perfect location for the tech industry.

**TOTAL MSA POPULATION:**  
3.1 MILLION  
**TOTAL MSA WORKFORCE:**  
1.6 MILLION

**TOTAL PASCO POPULATION:**  
561,891  
**TOTAL PASCO WORKFORCE:**  
253,705

Census 2020, FL Department of Economic Opportunity (Dec. 2021)

**CONSUMERS WITHIN 8 HOUR DRIVE**  
33,000,000

PASCO COUNTY RANKS  
**#3**  
IN FLORIDA  
FOR TOP WORK FROM HOME COUNTIES!

National Association of Realtors

**PASCO COMPANIES:**

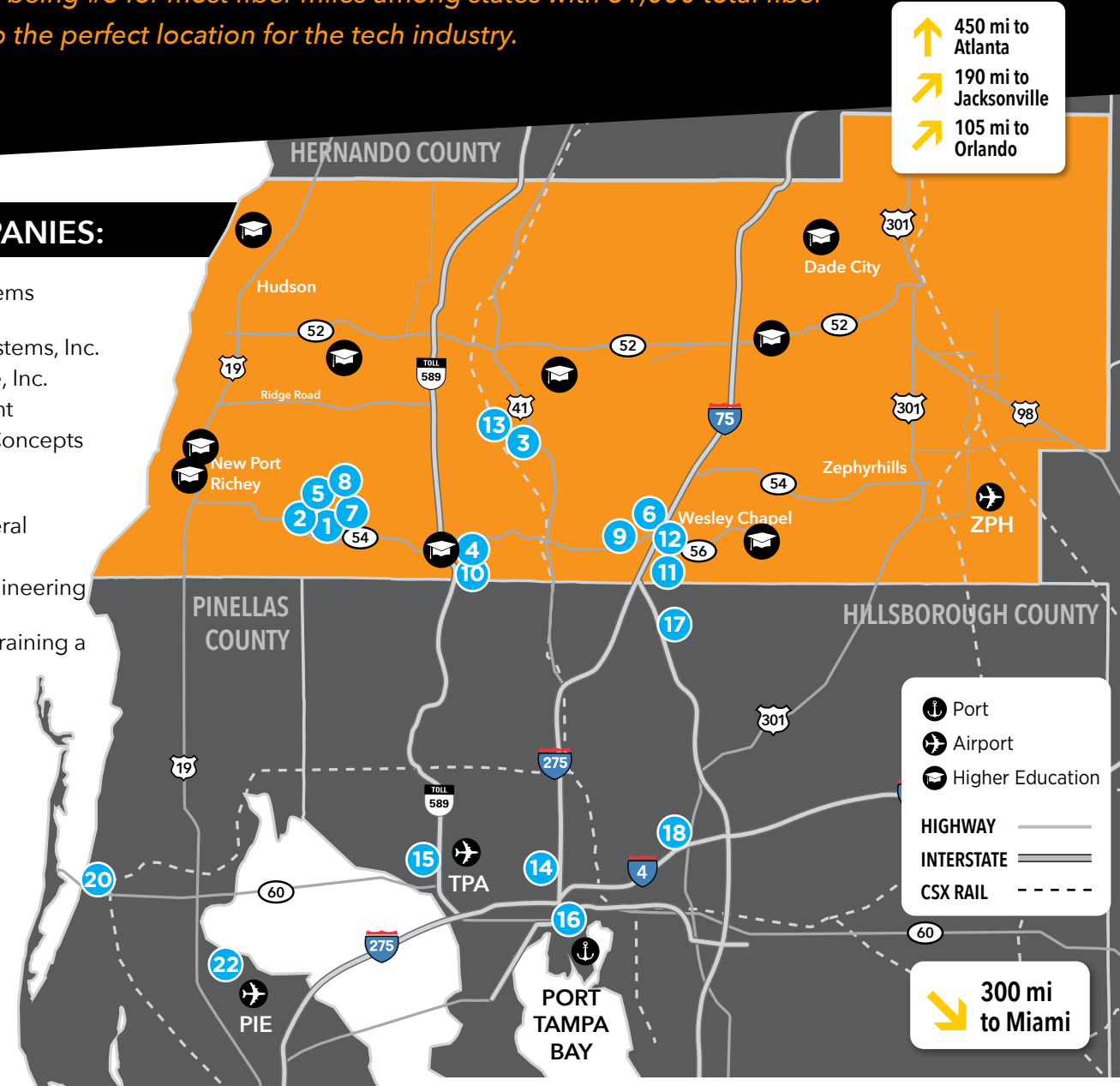
1. Aeronautical Systems Engineering
2. AFA Protective Systems, Inc.
3. AJ's Power Source, Inc.
4. Artix Entertainment
5. Communication Concepts Inc.
6. Complete I.T.
7. Component General
8. Global ETS, LLC
9. Retail Process Engineering LLC
10. Tru Simulation + Training a Textron Company
11. V12
12. MyTampalT
13. Davron

**HILLSBOROUGH COMPANIES:**

14. Accusoft
15. ConnectWise
16. Reliaquest
17. Syniverse Technologies
18. OPSWAT

**PINELLAS COMPANIES:**

19. Johns Hopkins All Children's Research and Education
20. KnowBe4
21. SRI
22. Vology



**INFRASTRUCTURE**

- Duke Energy, TECO/Emera, Withlacoochee River Electric Cooperative**
- Charter Communications, Frontier Fios, Lumen**
- TECO Gas and Clearwater Gas System**
- Ready Sites Program has over 2,000 acres evaluated and ready for industrial development**

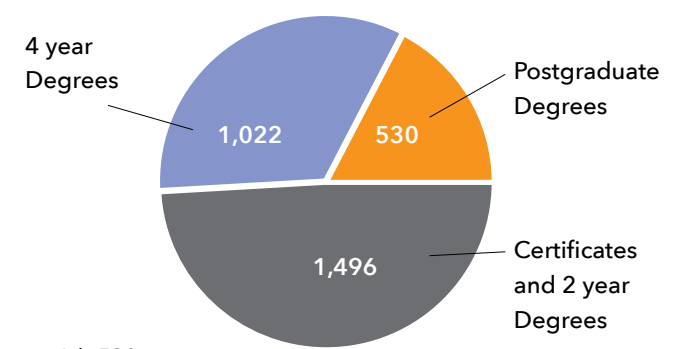
**WORKFORCE**

**AVERAGE INDUSTRY WAGES:**  
High Technology



**EDUCATIONAL ATTAINMENT**

3,048 total degrees and certificates were earned in programs related to High Technology careers in the Tampa MSA during the 2019-2020 academic year.



Source: JobsEQ®

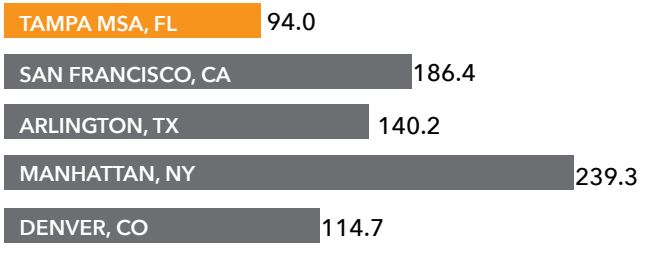
**QUALITY OF LIFE**

**HOME SALES:**



Single Family Home Median Sales Price:  
Pasco County: **\$329,510**  
MSA: **\$341,000**  
Source: National Association of Realtors, West Pasco Board of Realtors

**COST OF LIVING:**



Source: Council for Community Economic Research. Cost of Living Index Q3 2021 (2022)

**RECREATION:**

Pasco County Parks, Recreation, and Natural Resources Department works to enhance the quality of life for citizens by providing a balance of athletic, recreational, cultural and educational opportunities, and by protecting the County's natural resources including land, air, water, and wildlife.



- 394 Miles of Hiking and Biking Trails**
- 24 Miles of Coastline to Explore**
- 21K Acres of Natural Parks and Preserves**