

"After completing a thorough evaluation of multiple options on where to locate the Global Headquarters and Americas Operations Facility for TouchPoint Medical, we selected Pasco County. TouchPoint Medical is a growth platform for our company and we needed a location that would enable us to attract and retain a talented and motivated workforce with ample expansion capability.

– Brian McNeill, President and CEO of TouchPoint, Inc.



PENNY FOR PASCO

In the year 2012, Pasco County residents approved a \$0.01 sales tax. Roughly \$56,000,000 of the revenue was earmarked and used for economic development programs, such as: Business Park Development, Infrastructure and Permitting, Speculative Building Construction, and Land Assembly.

PERMITTING ASSISTANCE

- Rapid Response Team
- Expedited Permitting
- Expedited Processing
- Building Permit Fee Waiver

FLORIDA STATE INCENTIVES

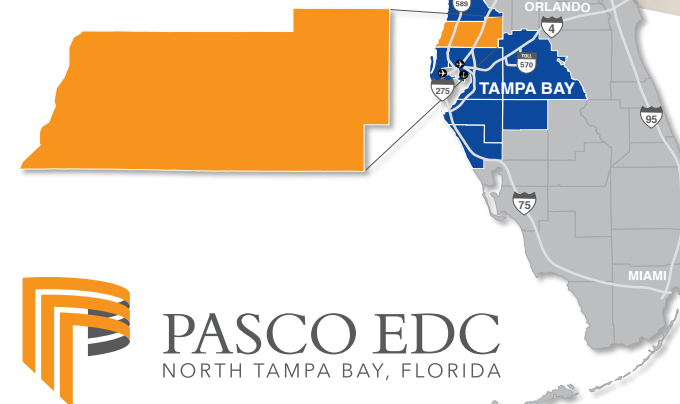
- 4th Best Tax Climate in the United States
- Sales & Use Tax Exemptions on Manufacturing Equipment
- Capital Investment Tax Credit
- Tax Exemption for R&D Equipment
- Clean Energy Incentives



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HIGH TECHNOLOGY

INDUSTRY SNAPSHOT PASCO COUNTY, FL



WHO WE ARE

The Pasco Economic Development Council (Pasco EDC) is a private, non-profit organization that promotes growth and prosperity through the development of a sustainable and diversified economy.

Our county-wide economic development efforts are funded by corporate and public investors, and represent a strong partnership which is focused on economic vitality and making Pasco County a great place to live and work.

PASCO'S COMPETITIVE ADVANTAGE

- **TALENT** – Pasco County Schools is the 53rd largest school district in the country and College Board's Advanced Placement District of the Year for 2020
 - Pasco's A-rated schools include 40 pathways in Career and Technical Education programs through partnerships with local industry
 - Access to the University of South Florida which is the 7th largest public university in the U.S. and Florida's Preeminent State Research University
 - Saint Leo University named No. 1 in the U.S. by *Military Times Best Colleges 2020*



■ **WORKFORCE**- Our award-winning *workforceCONNECTpasco.com* platform allows employers to find programs that produce talent that will thrive in their industries, and explore resources that can help their business stand out to top candidates, as well as allow job seekers to discover and explore various career pathways in a diverse economy of fast-growing industries

■ **BUSINESS CLIMATE** – Stable, pro-business government leadership in a right to work state with local incentives

■ **TAXES** – Low operating costs and no personal state income tax

■ **TRANSPORTATION** – Five major regional commuter arteries intersect Pasco County: I 75, FL 589, US 41, US 19 and US 301

PASCO COUNTY INCENTIVES

Pasco County offers local incentives to induce Target Industries to locate and expand their businesses in the community. The Pasco EDC provides the applications and assistance to qualified projects when applying for the following Pasco County incentives:

- **Job Creation Incentive (JCI) Grant**
 - \$2,000-\$5,000 per job (minimum 10 new jobs)
 - Job wages at least 115% of Pasco County's average annual wage (\$40,248 current avg.)
- **Transportation Mobility Impact Fee Waiver**
- **Ad Valorem/Tangible Tax Reimbursement**

WORKFORCE TRAINING GRANTS

- Penny for Pasco Workforce Training Grant
- On the Job Training (OJT)
- Employed Worker Training (EWT)
- Incumbent Worker Training (IWT)
- Veterans Florida Business Training Grant
- Quick Response Training

Pasco County is strategically located in the Tampa Bay region, which is home to 20% of the state's IT positions and within Florida's high-tech corridor which produces some of the country's top tech talent. Locally, we foster and develop our future workforce through two STEM high school programs and a robust talent pipeline. Our workforce along with Florida being #3 for most fiber miles among states with 61,000 total fiber miles makes Pasco the perfect location for the tech industry.

PASCO COMPANIES:

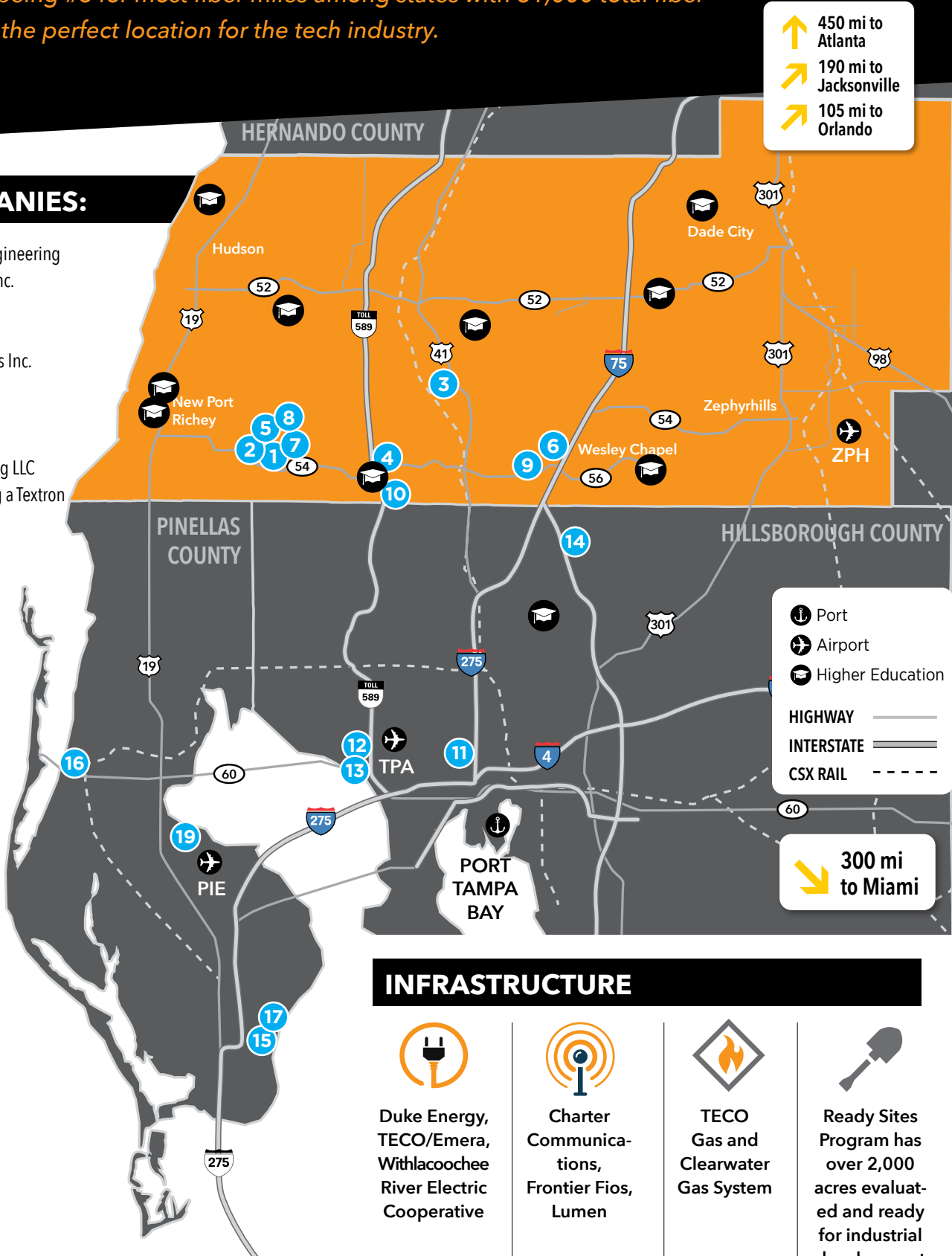
- 1. Aeronautical Systems Engineering
- 2. AFA Protective Systems, Inc.
- 3. AJ's Power Source, Inc.
- 4. Artix Entertainment
- 5. Communication Concepts Inc.
- 6. Complete I.T.
- 7. Component General
- 8. Global ETS, LLC
- 9. Retail Process Engineering LLC
- 10. Tru Simulation + Training a Textron Company

HILLSBOROUGH COMPANIES:

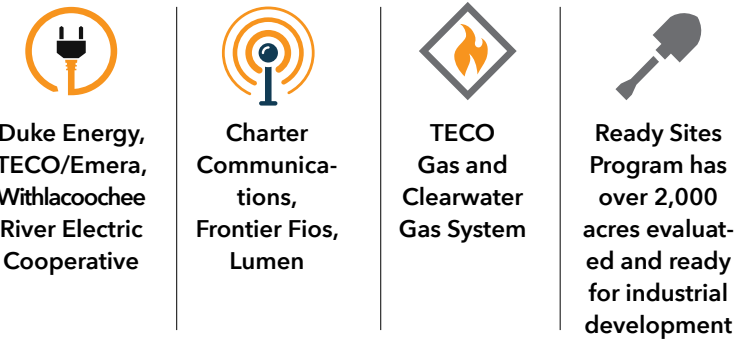
- 11. Accusoft
- 12. ConnectWise
- 13. IBM
- 14. Syniverse Technologies

PINELLAS COMPANIES:

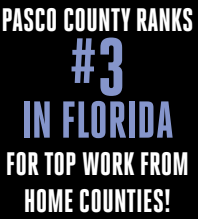
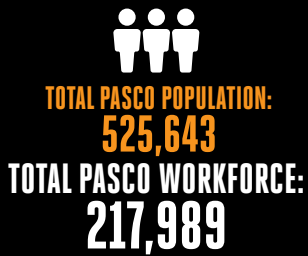
- 15. Johns Hopkins All Children's Research and Education Building
- 16. KnowBe4
- 17. SRI
- 19. Vology



INFRASTRUCTURE



*Census 2019, annual average growth rate since 2009



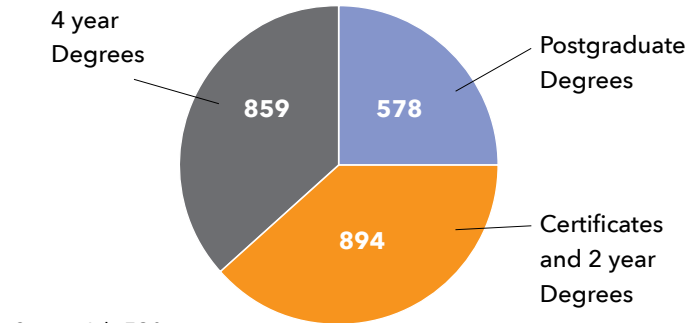
WORKFORCE

AVERAGE INDUSTRY WAGES: High Technology



EDUCATIONAL ATTAINMENT

2,331 total degrees and certificates were earned in programs related to High Technology careers in the Tampa MSA during the 2018-2019 academic year.



Source: JobsEQ®

QUALITY OF LIFE

HOME SALES AND RENTALS:



Single Family Home Median Sales Price:

Pasco County: \$217,000
MSA: \$280,000

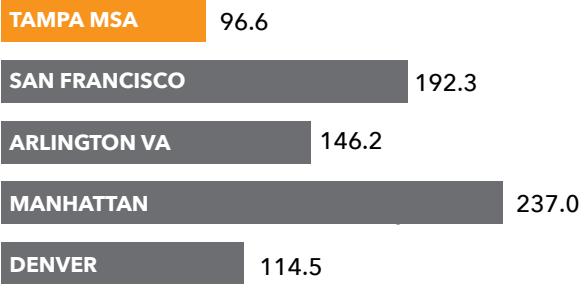


2 BR Median Rent List Price:

Pasco County: \$1,161
MSA: \$1,200

Source: National Association of Realtors

COST OF LIVING:



Source: Council for Community Economic Research. Cost of Living Index Q4 2020 (2021)

RECREATION:

Pasco County Parks, Recreation, and Natural Resources Department works to enhance the quality of life for citizens by providing a balance of athletic, recreational, cultural and educational opportunities, and by protecting the County's natural resources including land, air, water, and wildlife.

- 394 Miles of Hiking and Biking Trails
- 24 Miles of Coastline to Explore
- 21K Acres of Natural Parks and Preserves