



**AIR**  
Tampa International is the best airport for exporting to Latin America



**LAND**  
CSX Rail serves Pasco County, with over 3,000 miles of rail in Florida



**SEA**  
Port Tampa Bay is the largest port in Florida

Less than 45 minutes to Port Tampa Bay and Tampa International Airport.

With a top Foreign Trade Zone designation, Pasco County has your all-access pass to the Southeast United States and Latin American markets



### PENNY FOR PASCO

In the year 2012, Pasco County residents approved a \$0.01 sales tax. Roughly \$56,000,000 of the revenue was earmarked and used for economic development programs, such as: Business Park Development, Infrastructure and Permitting, Speculative Building Construction, and Land Assembly.

### PERMITTING ASSISTANCE

- Rapid Response Team
- Expedited Permitting
- Expedited Processing
- Building Permit Fee Waiver

### FLORIDA STATE INCENTIVES

- 4th Best Tax Climate in the United States
- Sales & Use Tax Exemptions on Manufacturing Equipment
- Capital Investment Tax Credit
- Tax Exemption for R&D Equipment
- Clean Energy Incentives

Amazon Project



### PASCO COUNTY INCENTIVES

Pasco County offers local incentives to induce Target Industries to locate and expand their businesses in the community. The Pasco EDC provides the applications and assistance to qualified projects when applying for the following Pasco County incentives:

- Job Creation Incentive (JCI) Grant
  - \$2,000-\$5,000 per job (minimum 10 new jobs)
  - Job wages at least 115% of Pasco County's average annual wage (\$40,248 current avg.)
- Transportation Mobility Impact Fee Waiver
- Ad Valorem/Tangible Tax Reimbursement

### WORKFORCE TRAINING GRANTS

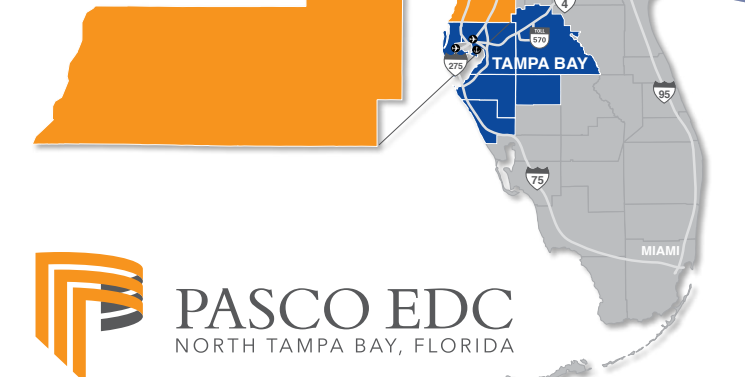
- Penny for Pasco Workforce Training Grant
- On the Job Training (OJT)
- Employed Worker Training (EWT)
- Incumbent Worker Training (IWT)
- Veterans Florida Business Training Grant
- Quick Response Training



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# LOGISTICS AND DISTRIBUTION

## INDUSTRY SNAPSHOT PASCO COUNTY, FL



### WHO WE ARE

The Pasco Economic Development Council (Pasco EDC) is a private, non-profit organization that promotes growth and prosperity through the development of a sustainable and diversified economy.

Our county-wide economic development efforts are funded by corporate and public investors, and represent a strong partnership which is focused on economic vitality and making Pasco County a great place to live and work.

### PASCO'S COMPETITIVE ADVANTAGE

- **TALENT** – Pasco County Schools is the 53rd largest school district in the country and College Board's Advanced Placement District of the Year for 2020
  - Pasco's A-rated schools include 40 pathways in Career and Technical Education programs through partnerships with local industry
  - Access to the University of South Florida which is the 7th largest public university in the U.S. and Florida's Preeminent State Research University
  - Saint Leo University named No. 1 in the U.S. by *Military Times Best Colleges 2020*

Jameson Logistics



- **WORKFORCE**- Our award-winning *workforceCONNECTpasco.com* platform allows employers to find programs that produce talent that will thrive in their industries, and explore resources that can help their business stand out to top candidates, as well as allow job seekers to discover and explore various career pathways in a diverse economy of fast-growing industries

- **BUSINESS CLIMATE** – Stable, pro-business government leadership in a right to work state with local incentives

- **TAXES** – Low operating costs and no personal state income tax

- **TRANSPORTATION** – Five major regional commuter arteries intersect Pasco County: I 75, FL 589, US 41, US 19 and US 301



Pasco County's prime location in West Central Florida provides quick access to the largest seaports in Florida, the best airport for exporting to Latin America, and over 3,000 miles of CSX Rail in the state. For those transporting by truck, you can reach nearly 19 million customers in a one-day drive with the added benefit of low back-haul rates.

**TOTAL MSA POPULATION:**  
3.0 MILLION  
**TOTAL MSA WORKFORCE:**  
1.5 MILLION

**TOTAL PASCO POPULATION:**  
525,643  
**TOTAL PASCO WORKFORCE:**  
217,989

**CONSUMERS WITHIN 8 HOUR DRIVE**  
33,000,000

PASCO COUNTY RANKS  
**#3**  
IN FLORIDA  
FOR TOP WORK FROM HOME COUNTIES!

\*Census 2019, annual average growth rate since 2009

**PASCO COMPANIES:**

1. Amazon
2. Baker Distributing
3. Heyl Truck Lines, Inc
4. Jameson Logistics
5. Lowes
6. Nestle Waters
7. Seitenbacher America
8. Town & Country Industries

**HILLSBOROUGH COMPANIES:**

9. BlueGrace Logistics
10. The Home Depot
11. Integrity Express Logistics
12. Quality Distribution
13. Total Quality Logistics

**PINELLAS COMPANIES:**

14. Component Services & Logistics Inc
15. Interstate Transport, Inc
16. Reusable Transport Packaging

**1 DAY TRUCK DRIVE**

POPULATION: 18.8 Million

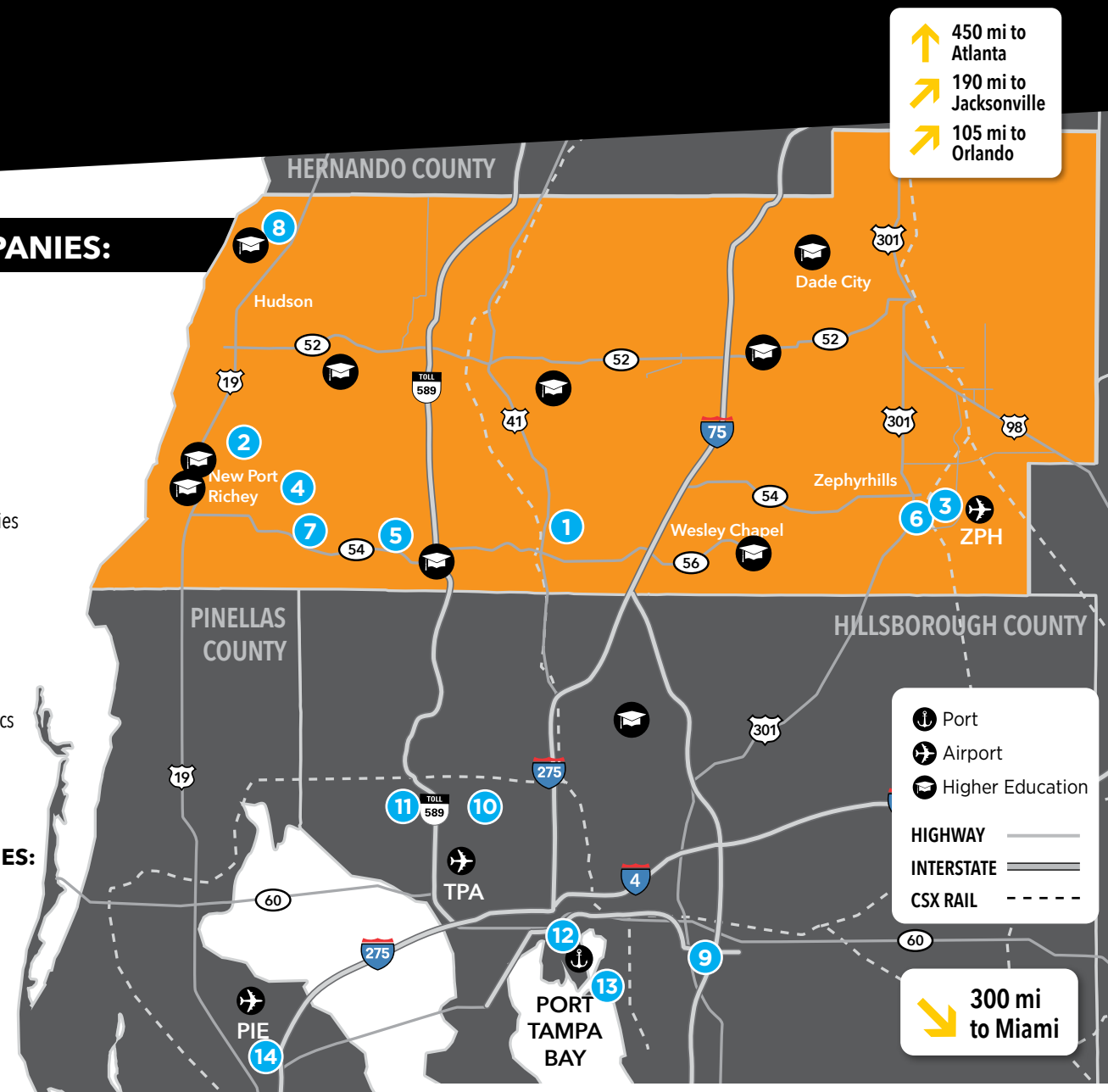
**2 DAYS TRUCK DRIVE**

POPULATION: 73.6 Million

**3 DAYS TRUCK DRIVE**

POPULATION: 200 Million

Companies can reach one-third of the US population within twelve hours.



**INFRASTRUCTURE**

- Duke Energy, TECO/Emera, Withlacoochee River Electric Cooperative**
- Charter Communications, Frontier Fios, Lumen**
- TECO Gas and Clearwater Gas System**
- Ready Sites Program has over 2,000 acres evaluated and ready for industrial development**

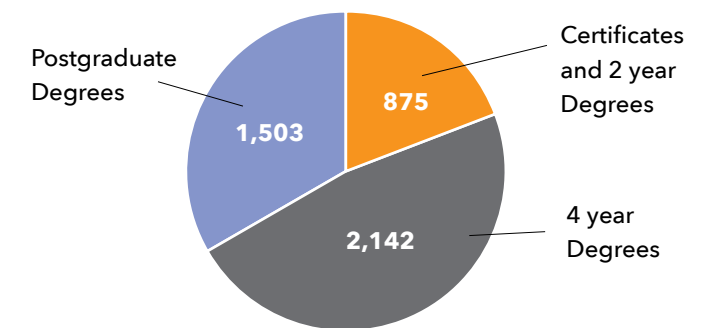
**WORKFORCE**

**AVERAGE INDUSTRY WAGES:**  
Logistics & Distribution



**EDUCATIONAL ATTAINMENT**

4,520 total degrees and certificates were earned in programs related to Logistics & Distribution careers in the Tampa MSA during the 2018-2019 academic year.



Source: JobsEQ®

**QUALITY OF LIFE**

**HOME SALES AND RENTALS:**



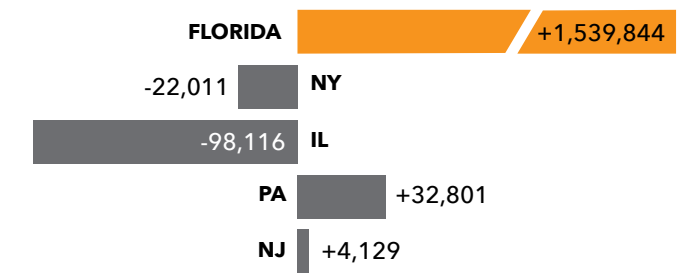
**Single Family Home Median Sales Price:**  
Pasco County: **\$217,000**  
MSA: **\$280,000**



**2 BR Median Rent List Price:**  
Pasco County: **\$1,161**  
MSA: **\$1,200**

Source: National Association of Realtors

**5 YEAR POPULATION GROWTH:**



Source: US Census Bureau 2014-2019 ACS 5-Year Estimate

**RECREATION:**

Pasco County Parks, Recreation, and Natural Resources Department works to enhance the quality of life for citizens by providing a balance of athletic, recreational, cultural and educational opportunities, and by protecting the County's natural resources including land, air, water, and wildlife.

- 394 Miles of Hiking and Biking Trails
- 24 Miles of Coastline to Explore
- 21K Acres of Natural Parks and Preserves