

Tuesday, April 8, 2025

# **Pasco EDC 37th Annual Awards**

SMARTstart COMPANY INTERVIEW FORM

## **CONGRATULATIONS ON YOUR NOMINATION**

Please complete the form below to the best of your ability. For the purposes of this event, please use January 2024 through March 2025 as your reference date. Not all categories and questions may fit your company, please answer all that do apply. Members of the Pasco EDC Annual Awards Committee will schedule a follow-up visit with your company to review this form and learn more about what you do. Nominees will be scored based on company growth, SMARTstart involvement, and community impact as a leading start-up. Winners will be announced at the Pasco EDC 37th Annual Awards event on September 4, 2025.

# **GENERAL INFORMATION**

**Company** ATHENAEUM BREWS LLC

Company is For Profit

Form Completed By Andria Roscart

**Job Title** Owner

Company Address 14135 7TH STREET

Dade City, Florida, 33525

**Phone Number** (813) 527-1517

**E-mail** andria@abl.beer

Company Website <a href="https://abl.beer">https://abl.beer</a>

Business Type/Industry Brewery

Product/Service Craft Beer

**Owner** Andria Roscart

**Title** Owner

What year was the company 2023

established?

Are 50% or more of your sales outside

of Pasco County?

No

## **COMPANY SCALABILITY**

Please use January 2024 - March 2025 as the referenced time frame for all questions below unless otherwise stated.

#### 1. Describe the product or services offered:

We create craft brews and serve them in a unique atmosphere.

2. Company milestones, has your company:

Opened Physical Location

Built Customer Base

**Purchased Equipment** 

### Please provide details for all milestones you have acheived.

We opened our brick and mortar in Dade City June 2024. We purchased our brewing equipment and taps to serve them. We've been building our customer base since before we opened by participating in beer events as a homebrewer.

# 3. Projected Revenue:

All responses are confidential and for use of award consideration only

**2024 Revenue** 106000

**2025 Projected Revenue** 500000

**2026 Projected Revenue** 650000

# 4. Projected Employment:

Current Employment 1

Projected 2025 Employment 3

Projected 2026 Employment 6

# **SMARTstart Participation**

Please use your lifetime involvement with SMARTstart for reference.

1. Have you been a SMARTstart

**Incubator Member?** 

No

2. Have you participated in

**CO.STARTERS?** 

Yes

3. Have you participated in

**Entrepreneur Round Tables?** 

No

4. Have you presented at a SMARTstart class, workshop, or

event?

Yes

### If yes, please share topic(s) covered:

Building a brick and mortar

5. Has your company received a microloan?

No

6. Have you attended any SMARTStart classes, workshops, or events?

Yes

#### If yes, please specifiy

Co.starter classes, and have attended food truck events at the Dade City location

#### 7. Are there any additional ways you have interacted with SMARTstart? Please explain.

I have partnered with a fellow co.starter classmate Lissette Guerra from Maggie's Snow Shoppe. We create and unflavored seltzer and we purchase her syrups to flavor it with. We also have plans to partner with Nichole Dube of Dube's Farm and Market in the future.

## **COMMUNITY INVOLVEMENT**

Please answer the questions below based on representation of the company only.

1. Are the founders or employees active in community organizations?



#### If yes, please list:

I spent 9 years with a local school PTA, 2 years with Pasco County PTA and a year on the Florida PTA.

2. Do the founders have any leadership roles in civic organizations?



### If yes, please list:

I spent 9 years with a local school PTA as President and treasurer., 2 years with Pasco County PTA as secretary and a year on a Florida PTA committee.

3. Have the founders or employees volunteered time or assisted in fundraising for charitable organizations?



#### If yes, please list:

I spent 9 years with a local school PTA as President and treasurer., 2 years with Pasco County PTA as secretary and a year on a Florida PTA committee.

#### 4. Does your product or service benefit the community?

We provide current and prior military discounts of 25% we've donated beers and gift certificates to the local police department and other organizations.

## 2023 INFORMATION: JANUARY TO CURRENT DAY

Has your company made any major changes or additions in the aforementioned categories during 2025?

## SUPPORTING DOCUMENTS

No additional information is needed, however if you would like to provide anything else please do so below.

Upload any relevant photos, videos, or supporting documents.

