



Monday, April 14, 2025

Pasco EDC 37th Annual Awards
SMARTstart COMPANY INTERVIEW FORM

CONGRATULATIONS ON YOUR NOMINATION

Please complete the form below to the best of your ability. For the purposes of this event, please use January 2024 through March 2025 as your reference date. Not all categories and questions may fit your company, please answer all that do apply. Members of the Pasco EDC Annual Awards Committee will schedule a follow-up visit with your company to review this form and learn more about what you do. Nominees will be scored based on company growth, SMARTstart involvement, and community impact as a leading start-up. Winners will be announced at the Pasco EDC 37th Annual Awards event on September 4, 2025.

GENERAL INFORMATION

Company	Abreu Environmental, LLC
Company is	<div>For Profit</div>
Form Completed By	Joe Abreu
Job Title	Manager
Company Address	6013 Wesley Grove Blvd, #202 Wesley Chapel, FL, 33544
Phone Number	(813) 803-0201
E-mail	Team@AbreuEnvironmental.com
Company Website	AbreuEnvironmental.com
Business Type/Industry	Environmental Testing
Product/Service	Lead Paint Testing and Training
Owner	Joe Abreu
Title	Owner
What year was the company established?	2024
Are 50% or more of your sales outside of Pasco County?	<div>Yes</div>

COMPANY SCALABILITY

Please use January 2024 - March 2025 as the referenced time frame for all questions below unless otherwise stated.

1. Describe the product or services offered:

We provide comprehensive lead-based paint inspection and lead hazard risk assessment services, and we offer EPA-approved Renovation, Repair, and Painting (RRP) certification courses for contractors, property managers, maintenance workers, and other professionals in the community who work in pre-1978 properties.

Lead paint hazards can have serious and lasting effects on a community. When deteriorating paint chips or dust are ingested or inhaled, especially by children, it can lead to developmental delays, learning difficulties, and serious health problems. These impacts not only harm individual families but also strain local healthcare and education systems.

2. Company milestones, has your company:

Opened Physical Location

Initiated Marketing Plan

Built Customer Base

Please provide details for all milestones you have acheived.

Launched a new lead-based paint inspection and risk assessment company in Pasco County,

Opened a physical office location at Pasco Smart Start in Wesley Chapel to serve the local community

Created comprehensive marketing plan and refined it using the Co.Starters business development process to effectively reach target audiences and build a customer base.

Secured a multi-year municipal contract, establishing a strong foundation for long-term impact and growth

3. Projected Revenue:

All responses are confidential and for use of award consideration only

2024 Revenue	20,000
2025 Projected Revenue	50,000
2026 Projected Revenue	100,000

4. Projected Employment:

Current Employment	1
Projected 2025 Employment	1
Projected 2026 Employment	2

SMARTstart Participation

Please use your lifetime involvement with SMARTstart for reference.

1. Have you been a SMARTstart Incubator Member?

Yes

If yes, please share which location, membership length and type of membership

Location: Wesley Chapel
Membership length: One Year
Membership: Desk membership

2. Have you participated in CO.STARTERS? Yes

3. Have you participated in Entrepreneur Round Tables? Yes

4. Have you presented at a SMARTstart class, workshop, or event? Yes

If yes, please share topic(s) covered:
I have been and will be a guest speaker at a CO.STARTERS class to share insights on starting a business and overcoming entrepreneurial obstacles

5. Has your company received a microloan? No

If yes, please provide details on what it was used for:
n/a

6. Have you attended any SMARTStart classes, workshops, or events? Yes

If yes, please specifiy
Completed the Co.Starters program

Attended a few evening business classes

Attended Pasco EDC's 5th Annual Grow Pasco

Actively attending the entrepreneur round table meeting

7. Are there any additional ways you have interacted with SMARTstart ? Please explain.
I have agreed to volunteer as an Entrepreneur in Residence, hoping to participate in more events and guide new business owners to take advantage of what Pasco Smart Start and the Pasco EDC offer to them and our community.

COMMUNITY INVOLVEMENT

Please answer the questions below based on representation of the company only.

1. Are the founders or employees active in community organizations? Yes

If yes, please list:
For many years, I have volunteered at several soup kitchens across different communities, participated in various religious educational events, assisted at voting polls in several communities, served as a Cub Scout leader in my hometown, and coached both basketball and Little League baseball.

2. Do the founders have any leadership roles in civic organizations?

Yes

If yes, please list:

I have held leadership roles in the National Food for All Non-Profit Charitable Grant Association, the Spanish Action Council, the National Hispanic Chamber of Commerce (local chapter), and the local Hillside Historic District.

3. Have the founders or employees volunteered time or assisted in fundraising for charitable organizations?

Yes

If yes, please list:

I have volunteered my time to fundraise for the Boy Scouts, Girl Scouts, local schools, local baseball teams, and others.

4. Does your product or service benefit the community?

Lead paint inspection benefits the community by identifying lead hazards in homes and helping to prevent related health issues. Over time, neighborhoods with high rates of lead exposure may experience decreased property values, increased absenteeism in schools, and a cycle of poverty that's difficult to break, making lead paint a significant public health concern.

2023 INFORMATION: JANUARY TO CURRENT DAY

Has your company made any major changes or additions in the aforementioned categories during 2025?

Please explain:

In 2025, we plan to continue educating others about lead paint hazards and their impact on our communities.

SUPPORTING DOCUMENTS

No additional information is needed, however if you would like to provide anything else please do so below.