

## GOALS



	NEW JOBS CREATED	CAPITAL INVESTMENT
<b>GOAL</b>	1,400	\$250M
<b>YEAR TO DATE</b>	765	\$238M
<b>% OF GOAL</b>	55%	95%

## JANUARY - MARCH 2024 EVENTS & CONFERENCES

- Habitat for Humanity CEO Build Kickoff Reception
- Tampa Bay Business Journal Economic Outlook
- Gary Plastic Job Fair
- Pasco EDC Economic Forecast Luncheon
- Habitat for Humanity CEO Build
- Tampa Bay Day at the State Capitol
- SPARK Social
- Moffitt Cancer Center & the Speros Development Reception at 4G+1
- Governor's Luncheon at the Florida State Fair
- Pasco County STEM Fair
- Tampa Bay Partnership's State of the Region
- Pasco EDC Growing Global
- Moffitt's Business of BioTech
- CREW Panel – Overcoming Challenges to Getting Leases Signed
- Human Trafficking Awareness Event
- Pasco EDC's 4th Annual GROW Pasco
- Pasco County Recovery Listening Session
- Pasco EDC Microloan Lunch
- TBOT Podcast
- LTB Speaking Event
- Live Local Presentation – Land O Lakes Rotary
- ISPS Economic Development Panel
- Leadership Pasco Alumni Bus Tour
- JobsEQ Training & Conference
- IEDC Leadership Summit
- Synapse Summit



**23**

**COMPANY  
VISITS**



**5**

**PRESENTATIONS  
TO GROUPS**

## LOCATION & EXPANSION PROJECTS YTD

COMPANY	TARGET INDUSTRY	TOTAL EMP.	RETAINED JOBS	CAPITAL INVESTMENT	SQ. FT.
Bauducco Foods	AM	600	-	\$2,300,000	403,000
Florida Design Consultants	B&PS	6	50	\$550,000	9,000
Belmar Pharmacy	LSMT	150	-	\$4,500,000	26,363
CoVar Transportation	L&D	9	-	-	5,000
<b>TOTALS</b>		<b>765</b>		<b>\$238,000,000</b>	<b>443,363</b>

## PROJECT ACTIVITY (YTD)

**117**

**LEADS**

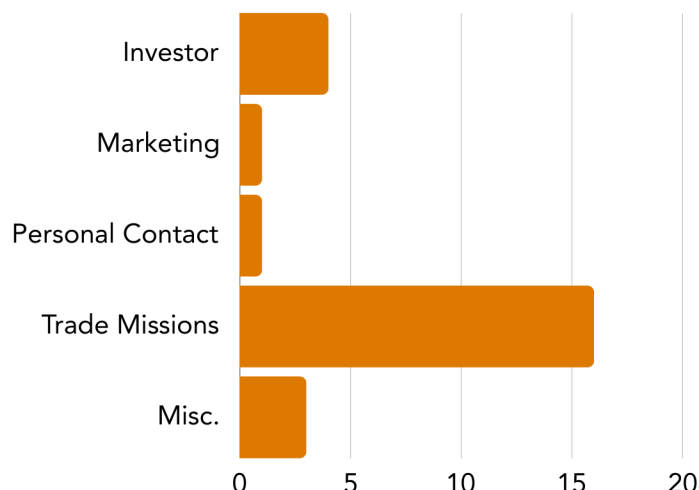
**125**

**PROJECTS**

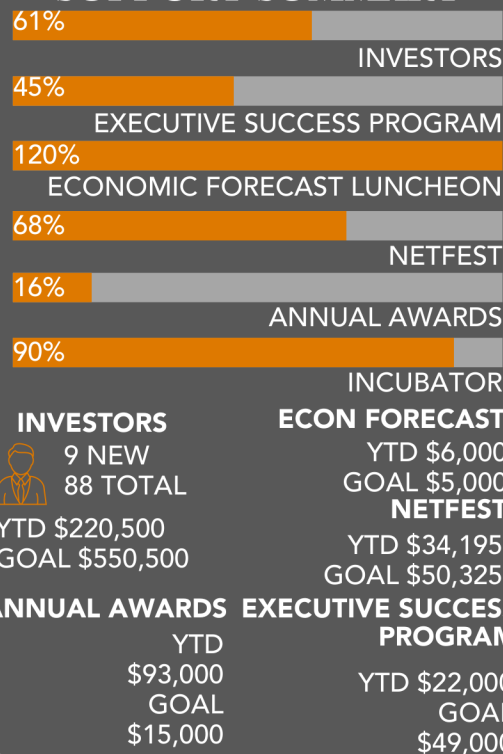
**4**

**SUCCESSSES**

## LEADS BY SOURCE (Q2)



## FINANCIAL SUPPORT SUMMARY



## READY SITES

- Inquiries from industrial developers continue to increase, with 12 presentations given so far this year.
- Advanced manufacturing projects lead the way in number of leads and active projects.
- Site short-listed by project, with company decision expected late Q3/early Q4.

## EXECUTIVE SUCCESS PROGRAM

- Completed the DiSC Assessment and attended the Pasco EDC's 23rd Annual Economic Forecast Luncheon.
- Completed the ECHO Listening Session then attended the Growing Global event.

## INTERNATIONAL PROGRAM

- Attended Austrian FDI mission focusing on Life Science companies.
- Joined Global Tampa Bay mission to London, UK. Met with Professional, Business Services and Defense Companies.
- Celebrated Pasco International Business & Tourism Day by hosting Growing Global event in Wesley Chapel.

## ENHANCED MARKETING

- Trade and Industry Magazine Community Impact and Corporate Investment Awards Named Bauducco Foods a Top 10 Project in U.S.
- SMARTstart Video Testimonials Created and Launched
- Target Industry Snapshots, Ready Sites Materials, Pasco Profile Updated for 2024 Distribution

## WORKFORCE CONNECT

- Gary Plastic Packaging Corp. held two job fairs and received numerous job applications.
- WorkforceCONNECT assisted in STEM Fair judging at the Angeline Academy of Innovation.
- Pasco County Commissioners approved the Job Creation Incentive application from GETS for creating new, high-wage jobs.

## SMARTSTART PROGRAM

- Kicked off our first CO.STARTERS for Causes supporting Pasco's community support organizations.
- Hosted 2nd Annual Microloan Success Luncheon to raise awareness and funds for the Microloan Fund.
- Held a record-breaking GROW Pasco conference at Saint Leo University, supporting new and small business owners.



**SMARTSTART**  
A PASCO EDC PROGRAM®



**35**  
OFF-SITE  
MEMBERS



**24**  
ON-SITE  
MEMBERS



**90**  
CLASSES AND  
EVENTS YTD



**586**  
TOTAL  
ATTENDEES YTD



**477**  
JOBS CREATED OVER  
PROGRAM LIFETIME

**MICROLOAN FUND**



**\$31,428**  
AVERAGE  
LOAN



**157**  
JOBS  
RETAINED



**265**  
TOTAL JOBS  
CREATED

### SINCE INCEPTION

TOTALS SINCE INCEPTION	AMOUNT	TOTALS YTD	AMOUNT
Loans Approved	78	Loans Approved	2
Amount Awarded	\$2,466,400	Amount Awarded	\$80,000
Donations Received	\$1,519,000	Donations Received	\$5,000

### YEAR TO DATE

### YTD LOANS

COMPANY	PRODUCT/ SERVICE	TOTAL EMP	AMOUNT	LOCATION	NEW EMP
Raven Makerspace	Sound Recording Studio	2	\$40,000	New Port Richey	1
Melissa Terese Upholstery, LLC	Reupholstery and Furniture Repair	6	\$40,000	New Port Richey	2