



GOALS



	NEW JOBS CREATED	CAPITAL INVESTMENT
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GOAL	1,450	\$300M
YEAR TO DATE	37	\$29.7M
% OF GOAL	39%	10%

PROJECT ACTIVITY (YTD)

161

LEADS

125

PROJECTS

6

SUCCESSSES



13

COMPANY
VISITS



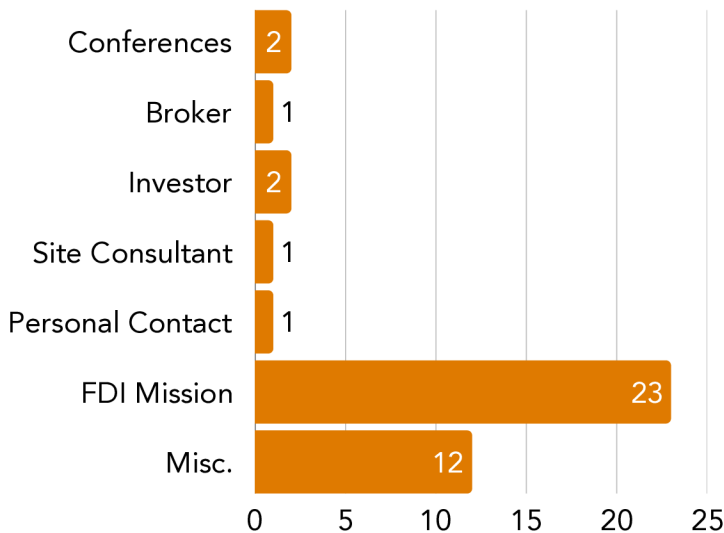
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PRESENTATIONS
TO GROUPS

FINANCIAL SUPPORT SUMMARY

EVENT	YTD	GOAL	GOAL %
Investors	\$225,250	\$557,700	56%
New Investors	10	101	N/A
Economic Forecast Luncheon	\$2,627,400	\$11,600	88%
NetFest	\$610,352	\$37,395	94%
Annual Awards	\$15,000	\$83,600	18%
Incubator Program	\$390,092	\$442,610	88%

LEADS BY SOURCE



LOCATION & EXPANSION PROJECTS (YTD)

COMPANY	LOCATION	TARGET INDUSTRY	NEW EMP.	CAPITAL INVESTMENT	SQ. FT.
CRYOGENE	Land O' Lakes	LSMT	10	TBA	30,000
Florida Custom Mold, Inc.	Odessa	AM	20	\$3,300,000	26,200
Florida Avenue Brewing Co.	Wesley Chapel	AM	2	\$2,000,000	TBA
Bauducco Foods	Zephyrhills	AM	TBA	TBA	500,000
Escape Brewing Company	Trinity	AM	5	\$2,500,000	6,606
The Soule Company	Lutz	AM	TBA	\$21,000,000	205,380
TOTALS			37	\$28,800,000	768,186

READY SITES

- Zephyrhills Airport Industrial Park: Bauducco Breaks Ground
- North Tampa Bay Industrial Park: MiTek Breaks Ground
- Site Inquiries: Life Sciences, Advanced Manufacturing, Industrial Developers

INTERNATIONAL PROGRAM

- Attended SelectUSA Brazil, a multi-city roadshow, speaking with companies looking to expand or relocate to the United States.
- Hosted Growing Global to celebrate Pasco County International Trade & Tourism Day with local exporters, international resource partners and Florida's Sports Coast.
- Participated in Global Tampa Bay trade mission in Mexico City, Mexico and also attended SelectUSA foreign direct investment conference.

ENHANCED MARKETING

- Launched Ready Sites property videos with the videos embedded at the top of each site's page on the Pasco EDC website.
- Worked with four SMARTstart founders to create video testimonials that shared how the program helped their businesses grow.

WorkforceCONNECT

- Pasco EDC launched and distributed its annual employer survey in collaboration with CareerSource Pasco Hernando and other key partners. The survey collected valuable insights to inform future initiatives.
- Attended the groundbreaking of Bauducco's new manufacturing facility in Zephyrhills. Bauducco will bring 600 new jobs to Pasco County.
- Convened the workforceCONNECT Advisory Committee to align on workforce goals, review talent pipeline progress, and offer input on upcoming events and priorities.

SMARTstart

- Partnered with Pasco County UF IFAS Extension to host the 5th Annual Food Vendor Fair. This family-friendly, food event aims to share incubator business opportunities and support our current food entrepreneurs' businesses.
- Hosted GROW Pasco at Saint Leo University. Highlighting a guest speaker and a panel to inspire future business startups and owners.
- SMARTstart Pasco and Canary Detections (a member) exhibited at Synapse Summit. Dan Mitchell also moderated a panel on Health Tech in the region.



SMARTstart
A PASCO EDC PROGRAM®



43
INCUBATOR
MEMBERS



97
CLASSES AND
EVENTS YTD



637
TOTAL
ATTENDEES YTD



548
JOBS CREATED OVER
PROGRAM LIFETIME

MICROLOAN FUND



\$32,128
AVERAGE
LOAN



168
JOBS
RETAINED



277
TOTAL JOBS
CREATED

SINCE INCEPTION

YEAR TO DATE

TOTALS SINCE INCEPTION	AMOUNT	TOTALS YTD	AMOUNT
Loans Approved	82	Loans Approved	2
Amount Awarded	\$2,627,400	Amount Awarded	\$61,000
Donations Received	\$610,352	Donations Received	\$2,500

Q1 LOANS

COMPANY	PRODUCT/SERVICE	TOTAL EMP	AMOUNT	LOCATION	NEW EMP
Graber Joinery, LLC	Carpentry	2	\$36,000	Dade City	1
fechPup, LLC	Electronic Shopping	1	\$25,000	Land O' Lakes	5