



GOALS



	NEW JOBS CREATED	CAPITAL INVESTMENT
GOAL	1,450	\$300M
YEAR TO DATE	437	\$101.5M
% OF GOAL	30%	34%

PROJECT ACTIVITY (YTD)

165

LEADS

108

PROJECTS

15

SUCCESSSES



22

Q3

COMPANY
VISITS



8

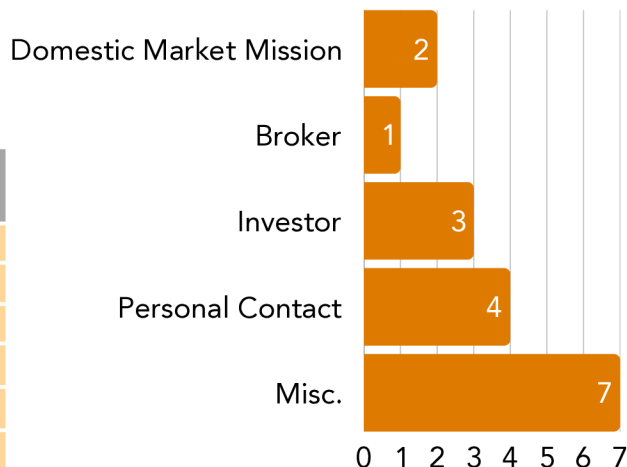
Q3

PRESENTATIONS
TO GROUPS

FINANCIAL SUPPORT SUMMARY

EVENT	YTD	GOAL	GOAL %
Investors	\$415,750	\$657,525	63%
New Investors	11	96	N/A
Economic Forecast Luncheon	\$10,203	\$11,600	88%
NetFest	\$35,000	\$37,395	94%
Annual Awards	\$15,000	\$83,600	18%
Incubator Program	\$390,357	\$442,610	88%

QUARTERLY LEADS BY SOURCE



RECRUITMENT, RETENTION, AND EXPANSION PROJECTS (YTD)

COMPANY	LOCATION	TARGET INDUSTRY	NEW EMP.	CAPITAL INVESTMENT	SQ. FT.
CRYOGENE	Land O' Lakes	LSMT	10	\$10,000,000	30,000
Florida Custom Mold, Inc.*	Odessa	AM	20	\$3,300,000	26,200
Florida Avenue Brewing Co.*	Wesley Chapel	AM	2	\$2,000,000	-
Bauducco Foods*	Zephyrhills	AM	100	\$949,700	500,000
Escape Brewing Company*	Trinity	AM	5	\$2,500,000	6,606
The Soule Company (1)- New Building*	Wesley Chapel	AM	TBA	\$21,000,000	205,380
The Soule Company (2)- Existing Building*	Wesley Chapel	AM	15	-	-
Amazon Vehicle Inspection Facility*	Land O' Lakes	LD	-	\$309,000	1,545
HIT Promotional Products*	Spring Hill	AM	43	-	-
HIT Promotional Products	Spring Hill	AM	40	\$28,212,341	500,620
Smytec LTD**	Wesley Chapel	AD	1	-	-
METechs*	New Port Richey	LD	-	-	10,000
Tibbetts Lumber Company, LLC*	Zephyrhills	AM	150	\$25,000,000	TBA
Tampa Civil*	Land O' Lakes	BPS	21	\$2,300,000	11,000
Merrell Brothers*	Spring Hill	AM	30	\$6,000,000	-
TOTALS			437	\$101,571,041	790,731

*Existing Industry Retention/Expansion Project

**SMARTLandings Project

QUARTERLY PROGRAM HIGHLIGHTS

READY SITES

- Vertical Construction Under way: Amazon Robotic Sortation Facility & Bauducco
- Double Branch Certification in Progress
- Site Inquiries: Aviation, Defense & Advanced Manufacturing Industries

INTERNATIONAL PROGRAM

- SOF Week – Tampa, FL: Met with global defense firms to promote Pasco County and strengths in advanced manufacturing, simulation, and veteran workforce development.
- SelectUSA – Washington, D.C.: Joined the Global Tampa Bay team to meet with international companies exploring U.S. expansion in target industries.
- FDI Mission – London, UK: Organized foreign direct investment mission to the UK to promote Pasco County and the Tampa Bay region as a strategic location for U.S. market entry.

ENHANCED MARKETING

- Won two Florida Economic Development Council (FEDC) awards recognizing Ready Sites 3D Property Videos and CO.STARTERS for Causes.
- Launched new video content including the brand-new Ready Sites program video and four new SMARTstart entrepreneur testimonials.

WorkforceCONNECT

- Pasco 50 saw its highest attendance to date, drawing nearly 50 employers and workforce partners. The event focused on connecting student innovation with industry needs, resulting in strong engagement from all participants.
- Pasco EDC released the annual employer report, based off the survey completed in collaboration with CareerSource Pasco Hernando and other key partners. The report presents valuable insights of workforce needs, training gaps, and hiring trends.
- WorkforceCONNECT joined a joint advisory meeting at Wendell Krinn Technical High School, engaging with students in career and technical education programs.

SMARTstart

- SMARTstart proudly supported Pasco County Schools' Beyond Career & Tech Expo 2025, connecting students with hands-on CTE experiences, real-world industry pathways, and entrepreneurship opportunities.
- The SMARTstart Microloan program hosted a breakfast to celebrate its success, featuring Microloan Award recipients and highlighting the program's impact on local startup businesses.
- Seven companies were launched through the CO.STARTERS program at SMARTstart @ The Grove in Wesley Chapel.



SMARTstart
A PASCO EDC PROGRAM®



\$31,957
AVERAGE
LOAN



170
JOBS
RETAINED



285
TOTAL JOBS
CREATED



51
INCUBATOR
MEMBERS Q3



148
CLASSES AND
EVENTS YTD



1,005
TOTAL
ATTENDEES YTD



612
JOBS CREATED OVER
PROGRAM LIFETIME

MICROLOAN FUND

SINCE INCEPTION

YEAR TO DATE

TOTALS SINCE INCEPTION	AMOUNT	TOTALS YTD	AMOUNT
Loans Approved	83	Loans Approved	3
Amount Awarded	\$2,652,400	Amount Awarded	\$86,000
Donations Received	\$610,352	Donations Received	\$2,500

LOANS YTD

COMPANY	PRODUCT/SERVICE	TOTAL EMP	AMOUNT	LOCATION	NEW EMP
Graber Joinery, LLC	Carpentry	2	\$36,000	Dade City	1
fechPup, LLC	Electronic Shopping	1	\$25,000	Land O' Lakes	5
Genesis Premier Solutions LLC dba Estrella Insurance	Insurance	4	\$25,000	New Port Richey	3