

GOALS

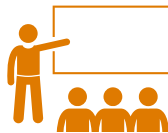
	NEW JOBS CREATED	CAPITAL INVESTMENT
GOAL	1,400	\$250M
YEAR TO DATE	1,182	\$360M
% OF GOAL	84%	100%

**JULY - SEPTEMBER 2024
EVENTS & CONFERENCES**

- AeroMexico Celebration
- Resolution Celebration Sarah Alway
- Nursing and Allied Health Advancement Institute Celebration
- Board Retreat Scaloping
- Scallop Fest
- Pasco Industrial Update
- Resolution Celebration Suzanne Renczkowski
- CTAE Welcome Back Event
- AdventHealth Wesley Chapel Groundbreaking
- Pepin Academy 25th Anniversary Ribbon Cutting
- Leadership Pasco Networking
- Tampa Museum VIP event
- Bellamy Brothers Fundraiser
- Pasco EDC's 36th Annual Awards
- BSA Distinguished Citizen Award Ceremony
- Grand Opening of Downtown Avalon Park Wesley Chapel
- SizeUp Event
- Duke Energy TB Rays Networking
- Zephyrhills EDC Stakeholders Meeting
- Vancouver Mission
- SEDC Savannah
- FEDC Veterans Florida Webinar
- Mexico City Trade Mission
- IMTS
- Annual IEDC Conference

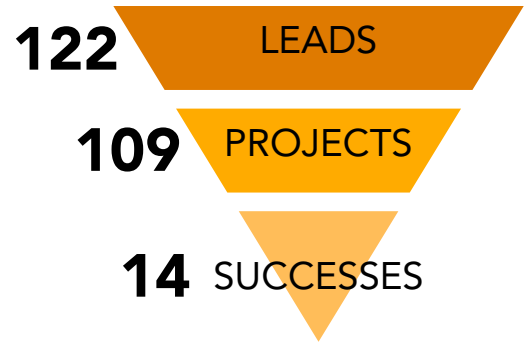


18
COMPANY VISITS

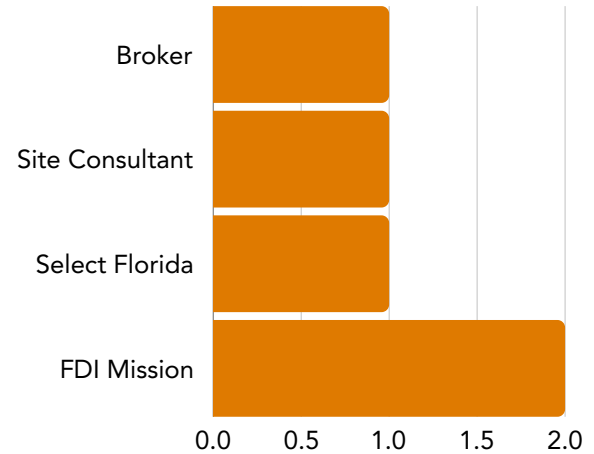


6
PRESENTATIONS TO GROUPS

PROJECT ACTIVITY (YTD)



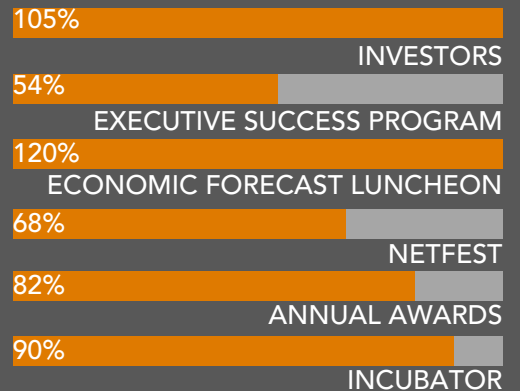
LEADS BY SOURCE (Q4)



LOCATION & EXPANSION PROJECTS YTD

COMPANY NAME	INDUSTRY	REPORTED JOBS	SQUARE FOOT	CAPITAL INVESTMENT
Monster Transmissions	AM	52	23,000	\$780,000
MiTek Inc.	AM	153	480,000	\$78,600,000
Reading Truck Body LLC	AM	56	80,500	\$14,000,000
Southeast Culvert Inc.	AM	25	70,000	\$12,000,000
Xgenex	HT	2	3,655	\$30,000
Lincare	LSMT	25	50,000	\$1,250,000
Belmar Pharmacy	LSMT	150	26,363	\$15,000,000
CoVar Transportation	LD	18	5,500	\$20,000
Bauducco Foods	AM	600	403,000	\$233,000,000
Brooklyn Bottling	AM	60	79,000	\$1,200,000
Daikin Industries	LD	20	60,000	\$2,000,000
Florida Design Consultants, Inc.*	BPS	6	9,000	\$300,000
Professional Hair Labs*	AM	5	10,000	\$1,500,000
The Soule Co.*	AM	10	127,000	\$400,000

FINANCIAL SUPPORT SUMMARY



INVESTORS
19 NEW
97 TOTAL

YTD \$584,750
GOAL \$557,700

ECON FORECAST
YTD \$6,000
GOAL \$5,000
NETFEST
YTD \$33,995
GOAL \$50,325

ANNUAL AWARDS YTD \$77,000
GOAL \$93,500
EXECUTIVE SUCCESS PROGRAM
YTD \$26,431
GOAL \$49,000

READY SITES

- MiTek to build a \$78M 480,000 square foot Southeast Center of Excellence manufacturing facility with 150 high paying jobs on the North Tampa Bay Industrial Park Ready Site.
- 611 acre Double Branch Super Park fully Evaluated and moving forward seeking Certification.
- Ready Sites continue to attract inquiries from manufacturers.

EXECUTIVE SUCCESS PROGRAM

- The Pasco EDC Executive Success Program FY 23/24 ended in Q3 with six graduates from AdventHealth, Greater Zephyrhills Chamber of Commerce, SKF Development, St. Johns Properties, and Southlake Signs Tampa.

INTERNATIONAL PROGRAM

- Joined our partners at Global Tampa Bay to host Trade Mission to Vancouver, BC, Canada.
- Attended Industrial Asset Management Council (IAMC) meeting in Mexico City, Mexico.
- Presented the benefits of doing business in Pasco County to the National Chamber of Electrical Manufacturing (CANAME) in Mexico City.

ENHANCED MARKETING

- Marketed Ready Sites program at SIOR Conference.
- Provided marketing support for staff attending BIO International Conference by geographically targeting attendees.
- Completed five SMARTstart testimonial video campaigns on Facebook: Reach-164,100 and Engagements-67,077.

WORKFORCE CONNECT

- The 36th Annual Awards recognized several Pasco companies with business awards, largely due to their workforce achievements, which were first learned about during BRE and workforce visits, including Garyline.
- The Workforce Advisory Committee - a group of stakeholders leading and engaging with WorkforceCONNECT - concluded the fiscal year.
- The WorkforceCONNECT team participated in six advisories, committees, or presentations.

SMARTSTART PROGRAM

- Launched the first ever rapid prototyping boot camp for inventors and future manufacturers in partnership with AmSkills.
- SMARTstart program director represented Pasco's communities' best practice of leading with generosity at the International Economic Development Council conference in Denver.
- Participated in Scallop Fest in Hudson and showcased two catering businesses that are incubating in the East Pasco Incubator Kitchen.



SMARTSTART
A PASCO EDC PROGRAM®



\$32,080
AVERAGE
LOAN



167
JOBS
RETAINED



276
TOTAL JOBS
CREATED

SINCE INCEPTION

YEAR TO DATE

TOTALS SINCE INCEPTION	AMOUNT	TOTALS YTD	AMOUNT
Loans Approved	80	Loans Approved	5
Amount Awarded	\$2,566,400	Amount Awarded	\$215,000
Donations Received	\$1,537,851	Donations Received	\$23,852

YTD LOANS

COMPANY	PRODUCT/SERVICE	TOTAL EMP	AMOUNT	LOCATION	NEW EMP
Raven Makerspace	Sound Recording Studio	2	\$40,000	New Port Richey	1
Melissa Terese Upholstery, LLC	Reupholstery and Furniture Repair	6	\$40,000	New Port Richey	2
Da Spot, LLC	Restaurant	4	\$35,000	Wesley Chapel	2
The Geeky Ferret, LLC	Gaming Establishment	4	\$50,000	Wesley Chapel	2
SABBAT Solutions, LLC	Other Direct Selling Establishments	7	\$50,000	New Port Richey	5



26
OFF-SITE
MEMBERS



27
ON-SITE
MEMBERS



153
CLASSES AND
EVENTS YTD



983
TOTAL
ATTENDEES YTD



515
JOBS CREATED OVER
PROGRAM LIFETIME

MICROLOAN FUND