

BUSINESS & PROFESSIONAL SERVICES

INDUSTRY SNAPSHOT PASCO COUNTY, FL

MyCare Medical

WHO WE ARE

The Pasco Economic Development Council (Pasco EDC) is a private, non-profit organization that promotes growth and prosperity through the development of a sustainable and diversified economy.

Our county-wide economic development efforts are funded by corporate and public investors, and represent a strong partnership which is focused on economic vitality and making Pasco County a great place to live and work.

PASCO'S COMPETITIVE ADVANTAGE

■ **TALENT** – PASCO COUNTY SCHOOLS serves **85,855 students** everyday and achieved a 96.9% graduation rate, making it the top-performing school district in the Tampa Bay area for the 2024-25 school year.

- Pasco County Schools has **42 pathways in Career and Technical Education programs** through partnerships with local industry

Access to the University of South Florida, which ranks **#45 among public universities** in the United States by *U.S. News and World Report 2025*

Saint Leo University ranked **#53 for Veterans** in the United States by *Military Times Best for Vets: Colleges 2025*



■ **WORKFORCE** – Our **workforceCONNECTpasco.com** platform allows employers to find programs that produce talent that will thrive in their industries, and explore resources that can help their business stand out to top candidates, as well as helping job seekers discover and explore various career pathways in a diverse economy of fast-growing industries

■ **BUSINESS CLIMATE** – Stable, pro-business government leadership in a right to work state with local incentives

■ **TAXES** – Low operating costs and no personal state income tax

■ **TRANSPORTATION** – Five major regional commuter arteries intersect Pasco County: I 75, FL 589, US 41,

IN 2023, FLORIDA LED THE NATION IN CORPORATE HEADQUARTER RELOCATIONS

Source: SEC Financial Statement Data Sets



FLORIDA RANKED #3 BEST STATE TO DO BUSINESS

Source: CNBC (2025)



38% PASCO COUNTY'S WORKFORCE INCREASE OVER 10 YEARS

Source: JobsEQ 2025 Q3

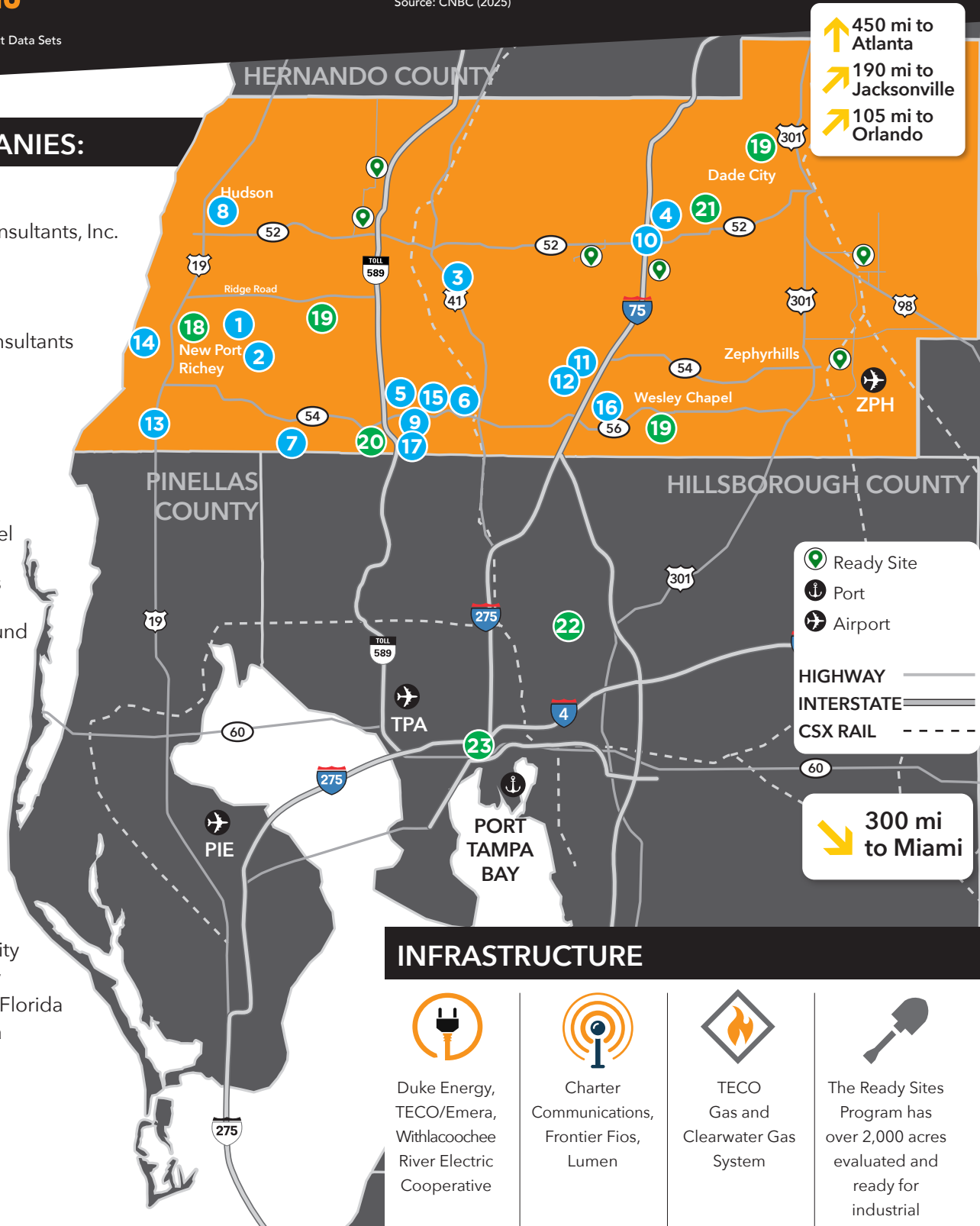
PASCO COMPANIES:

1. aINSIGHT
2. Coastal Design Consultants, Inc.
3. Davron
4. Digital Lightbridge
5. Encompass Health
6. Florida Design Consultants
7. ISPC
8. MedFleet
9. MyCare Medical
10. Phillips
11. PIKE Engineering
12. Preferred Materials
13. SouthEast Personnel Leasing
14. U.S. Water Services Corporation
15. Universal Background Screening
16. Vantagepoint AI
17. Xgenex

EDUCATION & RESEARCH INSTITUTIONS:

18. Keiser University
19. Pasco-Hernando State College¹
20. Rasmussen University
21. Saint Leo University
22. University of South Florida
23. University of Tampa

¹ Three Pasco County campuses



INFRASTRUCTURE



Duke Energy,
TECO/Emera,
Withlacoochee
River Electric
Cooperative



Charter
Communications,
Frontier Fios,
Lumen



TECO
Gas and
Clearwater Gas
System



The Ready Sites
Program has
over 2,000 acres
evaluated and
ready for
industrial
development

FLORIDA RANKED #1
SYSTEM FOR HIGHER EDUCATION
FOR 9TH STRAIGHT YEAR

Source: U.S. News and World Report (2025)

FLORIDA RANKED #1
IN THE NATION FOR ATTRACTING & DEVELOPING A SKILLED WORKFORCE
FOR THE THIRD YEAR IN A ROW

Source: LightCast Talent Attraction Scorecard (2025)

TOTAL MSA POPULATION:
3.4 MILLION
TOTAL PASCO POPULATION:
648,369

Source: Florida Office of Economic & Demographic Research (2025)

FLORIDA RANKED #6
BEST STATE TO LIVE IN

Source: U.S. News & World Report (2025)

WORKFORCE

AVERAGE INDUSTRY WAGES:
Business and Professional Services



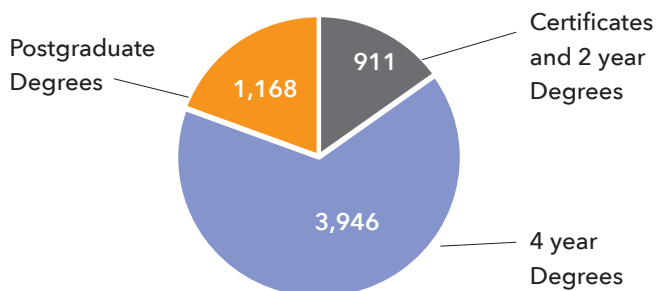
Source: JobsEQ® (2025 Q3)



Florida Design Consultants

EDUCATIONAL ATTAINMENT

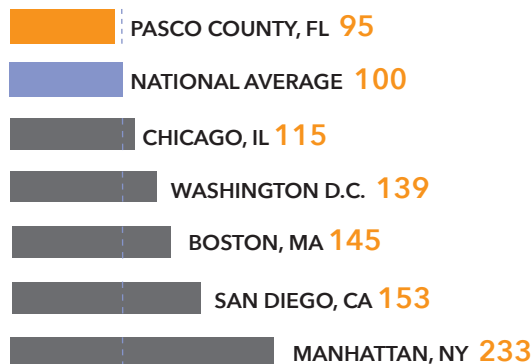
6,025 total degrees and certificates were earned in programs related to Business Services careers in the Tampa MSA during the 2023-2024 academic year.



Source: JobsEQ® 2025 Q3

QUALITY OF PLACE

COST OF LIVING COMPARISON
COMPARED TO PASCO COUNTY, FL*



*Jobs EQ 2025 Q3

RECREATION



Home to four amazing cities to explore and 742 square miles of rolling green hills, scenic coastlines, countless amateur sports venues and complexes, picturesque trails and rich culture, Florida's Sports Coast offers game-changing experiences for everyone to enjoy.



394 Miles of Hiking and Biking Trails

24 Miles of Coastline to Explore

21K Acres of Natural Parks and Preserves

BUSINESS CLIMATE

PASCO COUNTY features a pro-business county government in a right to work state with no personal income tax. Customized incentive packages provide savings and benefits to companies creating high wage jobs, and making capital investments in new and existing facilities, new machinery, and training their employees.

0% PERSONAL
INCOME TAX

5.5% CORPORATE
INCOME TAX
LESS \$50,000 EXEMPTION

#1 BEST TAX CLIMATE
IN THE SOUTHEAST U.S.

Source: Tax Foundation

PASCO COUNTY INCENTIVES



Pasco County offers local incentives to induce Target Industries to locate and expand their businesses in the community. The Pasco EDC assists Target Industry projects in applying for Pasco County incentives such as:

- **JOB CREATION INCENTIVE (JCI)**

- Eligible companies can receive \$2,000 to \$5,000 per job with a minimum of 10 new jobs
- Job wages must exceed 115% of Pasco County's average annual wage of \$54,511*

*Source: Florida Commerce, January 2026

- **CAPITAL INVESTMENTS**

- Transportation Mobility Impact Fee Waiver
- Ad Valorem Tax Equivalency Grant on Real or Tangible Business Property
- Building Permit Fee Waiver

- **PERMITTING**

- Rapid Response Team
- Expedited Permitting
- Expedited Processing

WORKFORCE TRAINING GRANTS

- **LOCAL**

Pasco County

- Discretionary Workforce Training Funds

- **REGIONAL**

CareerSource Pasco Hernando

- On the Job Training (OJT)
- Incumbent Worker Training (IWT)

- **STATE**

CareerSource Florida

- Quick Response Training
- Incumbent Worker Training (IWT)

Veterans Florida

- Veterans Florida Workforce Training Grant

FLORIDA STATE TAX INCENTIVES

- **SALES AND USE**

TAX EXEMPTIONS

- Machinery & Equipment used in Manufacturing, Research and Development
- Electric & Steam used to Operate Machinery in Manufacturing
- Aircraft Repair & Maintenance
- Machinery and Equipment Used in Semi-Conductor, Defense, or Space Technology Production

- **CORPORATE TAX CREDITS**

- Capital Investment Tax Credit (up to 20 years)
- Research and Development for Target Industries
- Renewable Energy Technologies

- **GRANT PROGRAMS AND INCENTIVES**

- Florida Job Growth Grant Fund
- High Impact Performance Incentive

"We are excited to continue our growth in the state of Florida having found a perfect site right off of I-75 that is so close to the skilled workforce we are looking to attract. This site is strategically located close to Connected City and Wesley Chapel in north Tampa Bay, and it provides a larger operation base for P&J to serve all of our clients throughout Florida."

– Art Phelps,
Vice President
Phillips



PASCO EDC
NORTH TAMPA BAY, FLORIDA®



LEARN MORE