

# INVESTOR **SUPPORT** GUIDE



**PASCO EDC**  
NORTH TAMPA BAY, FLORIDA

CONNECT.  
ENGAGE.  
GROW.

## OUR MISSION

To stimulate balanced and diversified business growth

## OUR VISION

To be known as Florida's most competitive climate for business growth

Together, we share in the pursuit of creating a sustainable and diversified economy and share the belief that leveraging our financial resources and uniting our leaders will be the cornerstones of our success.

Your investment in economic development is an investment that will create new opportunities for our generation and beyond.

**BILL CRONIN**, PRESIDENT/CEO  
PASCO ECONOMIC DEVELOPMENT COUNCIL

## WHY INVEST IN PASCO EDC

CAPITAL INVESTMENT

 **2.98B**

LIFETIME PASCO EDC WINS

NEW JOBS

 **21,621**

LIFETIME PASCO EDC WINS

INCREASE IN BUSINESSES

 **35%**

OVER 5-YEAR PERIOD



Pasco EDC has been a great organization to be involved with to not only meet business and government leaders in my local community, but also to build and strengthen existing business relationships in Pasco County that will help our firm and provide opportunities for our Pasco-based employees and their families.



**JIM CUMMINGS**

VICE PRESIDENT, PRECONSTRUCTION  
SERVICES DIRECTOR, **JE DUNN**



## HOW CAN INVESTORS **DRIVE GROWTH?**

When you support the Pasco Economic Development Council through your tax-deductible investment, you become an active participant in the creation of a vibrant business climate where every business can achieve its economic potential and provide jobs for residents in our community.

# SIGNATURE EVENTS

ENGAGE WITH MEMBERS OF THE COMMUNITY AS A PASCO EDC AMBASSADOR AS WE STRIVE TO CREATE BALANCED AND DIVERSIFIED BUSINESS GROWTH IN PASCO COUNTY.



## Economic Forecast

Learn about the key economic drivers of both Pasco County and the United State's economy.

- Fundraiser
- Audience: General public resource



## GROW Pasco

GROW Pasco is an engaging and empowering event. Equip yourself and your business at any of the 15 breakout sessions, led by some of the best business minds in the area.

- Community Resource
- Program Awareness: SMARTstart
- Audience: Small businesses, entrepreneurs



## NetFest

This event provides companies a great opportunity to support economic development and get exposure to hundreds of business and community leaders.

- Fundraiser
- Audience: General community networking event



## Pasco 50

Business leaders and human resource or recruitment professionals from Pasco's fifty most influential companies are invited to share their thoughts on workforce development needs and trends.

- Community Resource
- Program Awareness: Business Retention and Expansion
- Audience: Pasco County business HR departments



## Annual Awards

Pasco EDC's Annual Awards is regarded as Pasco County's premier business event honoring a leadership professional and Pasco County companies which have exhibited major economic and community impact.

- Fundraiser
- Celebrating economic development success
- Audience: Business professionals, community leaders, and elected officials



## Holiday Social

During this exclusive event Pasco EDC Investors, legislators, and local officials are invited to mix, mingle, and celebrate another year of positive economic growth.

- Networking and socializing while celebrating the holidays
- Audience: Pasco EDC investors only, elected officials



# INVESTMENT OPPORTUNITIES

	POLICY COUNCIL	CORPORATE COUNCIL	LEADERSHIP COUNCIL	AMBASSADOR COUNCIL	PARTNER COUNCIL
	\$25,000+	\$10,000	\$5,000	\$2,500	\$1,000
<b>SENIOR LEVEL REPRESENTATION</b>					
Policy Council Position (4 Meetings)	All Policy Council Meetings	1 Meeting as Guest			
Board of Directors Position (6 Meetings)	All Board Meetings	All Board Meetings	2 Meetings as Guest		
At-large Board of Director position			Consideration	Consideration	Consideration
<b>ENGAGEMENT OPPORTUNITIES</b>					
Special Invitation-only events	✓	✓			
Represent Pasco EDC on other boards	✓	✓			
Investor-only events	✓	✓	✓	✓	✓
Committees/task forces	Opportunity to Chair	Opportunity to Chair	Opportunity to Chair	Opportunity to Chair	✓
Event Admission	4 Each: Annual Awards, NetFest, Economic Forecast Luncheon	2 Each: Annual Awards, NetFest, Economic Forecast Luncheon	2 Each: NetFest, Economic Forecast Luncheon	2 Each: NetFest, Economic Forecast Luncheon	2 Each: NetFest
<b>MARKETING &amp; PROMOTION</b>					
Company logo on homepage	✓	✓			
Signage at all Pasco EDC events	✓	✓	✓		
Investor listing on website	✓	✓	✓	✓	✓
Recognition in Annual Report	Enhanced	Enhanced	Enhanced	Basic	Basic

## WHAT WILL MY INVESTMENT FUND?

- The development, expansion and attraction of primary and targeted industries to foster economic growth.
- Award-winning marketing campaigns to help tell the story of Pasco County to corporate executives, real estate professionals, site selectors and others that influence business relocation decisions.
- Research to help Pasco make more targeted decisions on which growth industries to increase its influence with the County Commission and state officials.
- The development of talent and workforce programs to meet the needs of local businesses.

## TASK FORCES & COMMITTEES

Participation in one of Pasco EDC's task forces or committees is a great way to actively contribute to the cultivation of a vibrant business climate in Pasco County, a climate in which every business can achieve its economic potential.

### TASK FORCES

Two task forces are formed annually focused on relevant business topics and they conclude with a report on findings and recommendations.

### MAJOR OUTCOMES

- SMARTstart
- Ready Sites Program
- WorkforceCONNECT



**SMARTstart**  
A PASCO EDC PROGRAM®

**WORKFORCE CONNECT** | A PASCO EDC PROGRAM®

### ADVISORY COMMITTEES

Advisory committees bring together business professionals in different focus areas to strengthen partnerships, ideas, and initiatives.

- Annual Awards Committee
- Board Retreat Committee
- Marketing Advisory Committee
- Microloan Committee
- SMARTstart Advisory Committee
- WorkforceCONNECT Advisory Committee

# BOARD OF DIRECTORS '25

RESPONSIBLE FOR GOVERNING THE ORGANIZATION AND PROVIDING LEADERSHIP IMPLEMENTING OUR STRATEGIC PLAN. OUR GOVERNANCE STRUCTURE ENABLES THE PRIVATE AND PUBLIC SECTORS TO COLLECTIVELY LEVERAGE KNOWLEDGE, PASSION, INFLUENCE AND RELATIONSHIPS FOR THE PURPOSE OF ACHIEVING GOALS.

## EXECUTIVE COMMITTEE

Staceyann Sinclair Jibbison  
**Chair**  
**Rasmussen University**  
(813) 246-7601

Paul Manuel  
**Vice Chair**  
**Coastal Design Consultants, Inc.**  
(727) 849-8010

Alain Fernandez  
**Secretary/Treasurer**  
**Suncoast Credit Union**  
(813) 998-5729

Michele Leo Hinton  
**Immediate Past Chair**  
**Shumaker**  
(813) 227-2258

Sheylla Aceves  
**Tiger Concrete and Screed, LLC**  
(813) 997-9153

Staci Bertrand  
**Duke Energy**  
(352) 519-2399

Mike Bishop  
**Task Force Chair**  
**Thirsty Buffalo Brewing Company**  
(727) 946-1043

Mike Carballa  
**Ex Officio**  
**Pasco County**  
(727) 847-8115

Josh Carpenter  
**Moffitt Cancer Center**  
(813) 389-9105

Jim Cummings  
**JE Dunn Construction**  
(813) 940-3244

David Garcia  
**Charter Communications**  
(727) 873-3610

Ricky Gude  
**Withlacoochee River**  
**Electric Cooperative, Inc.**  
(352) 588-5115 x1100

Dr. Eric Hall  
**Pasco-Hernando State College**  
(727) 816-3400

Dr. Stephen Kubasek  
**Saint Leo University**  
(352) 588-8644

Chris LaFace  
**RIPA & Associates, LLC**  
(813) 623-6777

David Laugtug  
**Clifton Larson Allen LLP**  
(813) 384-2786

Michael Lawson  
**Metro Development Group, LLC**  
(813) 288-8078

Stephanie Lerret  
**Avalon Park Wesley Chapel**  
(407) 658-6565

Brandon May  
**BayCare Morton Plant**  
**North Bay Hospital**  
(727) 843-4509

Mark Metheny  
**Homes By West Bay, LLC**  
(813) 938-1250

Skip Miller  
**Truist**  
(813) 224-2421

Dewey Mitchell  
**Berkshire Hathaway**  
**Florida Properties Group**  
(813) 569-2332

Mike Murrill  
**AdventHealth Zephyrhills**  
(813) 779-6201

Rick Richmond  
**TECO/Emera**  
(813) 228-4704

Michael Ross  
**Ardurra Group, Inc.**  
(813) 880-8881

Frank Rygiel  
**Construction Services, Inc.**  
**of Tampa**  
(813) 532-4506

Jerome Salatino  
**Ex Officio**  
**CareerSource Pasco Hernando**  
(352) 593-2220

Sally Seymour  
**HCA Florida Bayonet**  
**Point Hospital**  
(727) 819-2929

J. Bradley Smith  
**Wells Fargo**  
(813) 991-4589

Gene Snyder  
**SouthState Bank**  
(813) 362-7016

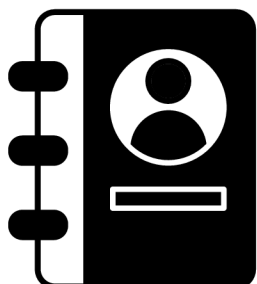
Davor Trubajic  
**Regions Bank**  
(813) 226-1187

Heidi Tuttle-Beisner  
**Commercial Asset Partners Realty**  
(727) 376-4900

Commissioner Seth Weightman  
**Ex Officio**  
**Pasco County**  
(727) 847-8100

Tom Willson  
**Phillips, Inc.**  
(813) 780-4322

Michael Wolf  
**Columnar**  
(561) 248-0714



## FORM MEANINGFUL CONNECTIONS

Visit our online Board of Directors and Investor directories where you can search by industry, learn about the companies, connect on LinkedIn, and more.



**PASCO EDC**  
NORTH TAMPA BAY, FLORIDA



SCAN ME

**PASCOEDC.COM/INVESTORS**  
**(813) 926-0827**