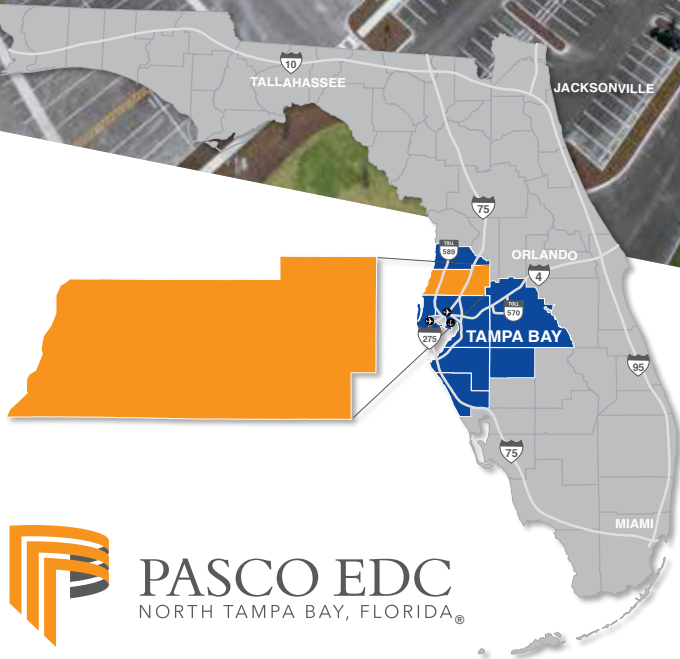


LOGISTICS AND DISTRIBUTION

INDUSTRY SNAPSHOT PASCO COUNTY, FL



Garyline



PASCO EDC
NORTH TAMPA BAY, FLORIDA®

WHO WE ARE

The Pasco Economic Development Council (Pasco EDC) is a private, non-profit organization that promotes growth and prosperity through the development of a sustainable and diversified economy.

Our county-wide economic development efforts are funded by corporate and public investors, and represent a strong partnership which is focused on economic vitality and making Pasco County a great place to live and work.

PASCO'S COMPETITIVE ADVANTAGE

■ **TALENT** – Pasco County Schools serves **86,685 students** every day and received the designation as a System of Distinction from Cognia in 2022.

- Pasco County Schools has **42 pathways in Career and Technical Education programs** through partnerships with local industry

Access to the University of South Florida, which ranks **#45 among public universities** in the United States by *U.S. News and World Report 2025*

Saint Leo University ranked **#24 for Veterans** in the United States by *Military Times Best for Vets: Colleges 2022*



■ **WORKFORCE** – Our **workforceCONNECTpasco.com** platform allows employers to find programs that produce talent that will thrive in their industries, and explore resources that can help their business stand out to top candidates, as well as helping job seekers discover and explore various career pathways in a diverse economy of fast-growing industries

■ **BUSINESS CLIMATE** – Stable, pro-business government leadership in a right to work state with local incentives

■ **TAXES** – Low operating costs and no personal state income tax

■ **TRANSPORTATION** – Five major regional commuter arteries intersect Pasco County: I 75, FL 589, US 41, US 19 and US 301

TOTAL MSA POPULATION:
3.3 MILLION
TOTAL PASCO POPULATION:
633,029
TOTAL PASCO WORKFORCE:
345,025

Source: Florida Office of Economic & Demographic Research, 2024 Estimates

PASCO COUNTY
RANKED #3
FASTEST GROWING COUNTY
IN THE U.S. BY NET MIGRATION

Source: Business Facilities (2024)

PASCO COUNTY
RANKED #15
FOR TALENT
ATTRACTION AMONGST
LARGE COUNTIES
IN THE UNITED STATES

Source: LightCast Talent Attraction Scorecard (2023)

34%
PASCO COUNTY'S
WORKFORCE INCREASE
OVER 10 YEARS

Source: JobsEQ 2024 Q3

PASCO COMPANIES:

1. Amazon Robotics Sortation Center
2. ABC Supply Co Inc.
3. Amazon Delivery
4. American Food Distributor, LLC
5. Baker Distributing
6. Blue Triton/Primo Brands
7. Cal-Maine Foods, Inc.
8. Folsom of Florida Inc.
9. Great Bay Distributors
10. Heyl Truck Lines, Inc
11. Jameson Logistics
12. Lowe's Tampa North FL XDT
13. NVGTN
14. Rowland Truck Lines, Inc.
15. Seitenbacher America
16. Town & Country Industries
17. United Parcel Service
18. WebDirect Brands

HILLSBOROUGH COMPANIES:

19. Ace Hardware Distribution
20. BlueGrace Logistics
21. Coca-Cola Beverages Florida
22. Integrity Express Logistics
23. Sysco
24. Total Quality Logistics
25. The Home Depot

PINELLAS COMPANIES:

26. Interstate Transport, Inc
27. Freight Center

1 DAY TRUCK DRIVE

POPULATION: 18.8 Million

2 DAYS TRUCK DRIVE

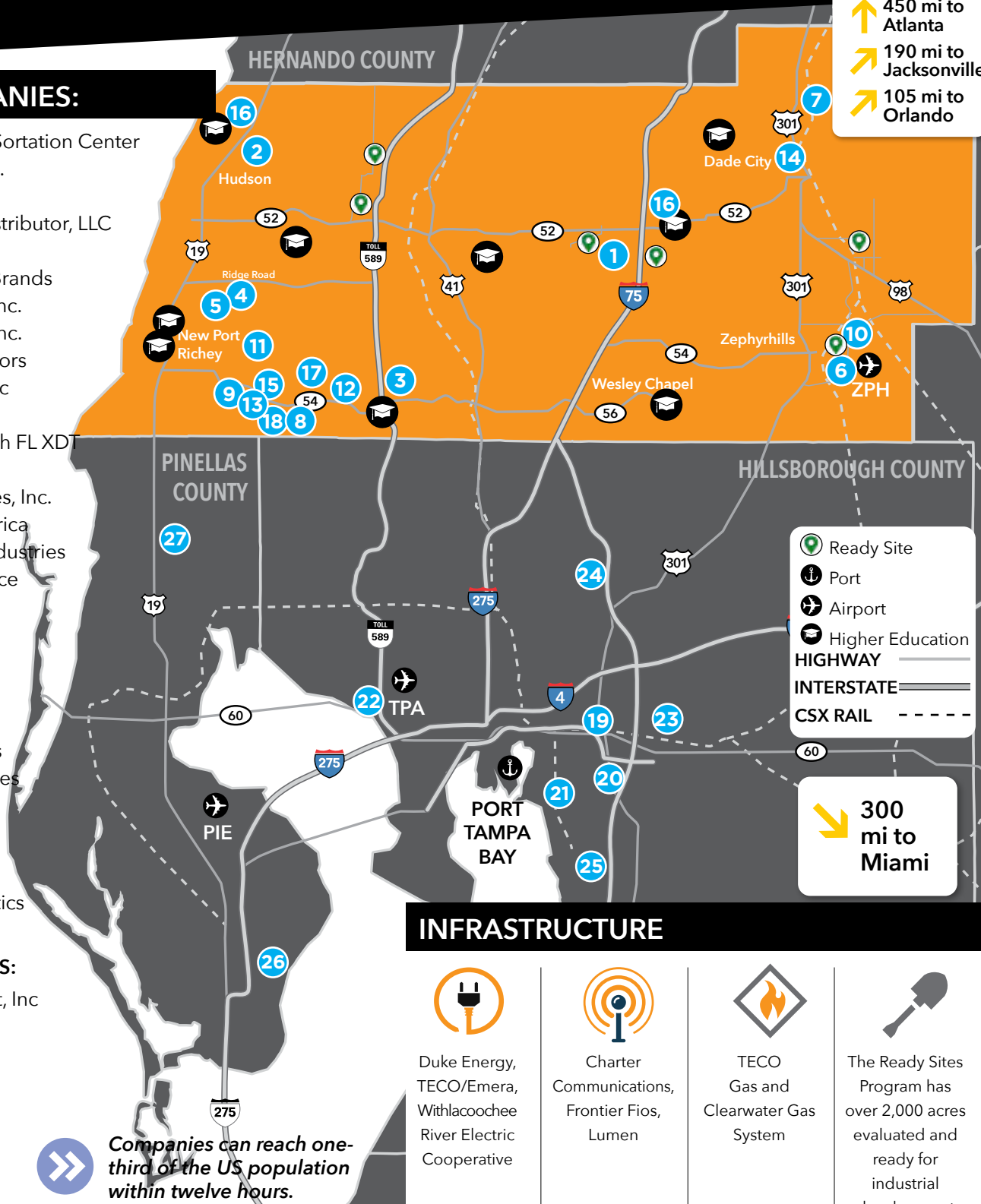
POPULATION: 73.6 Million

3 DAYS TRUCK DRIVE

POPULATION: 200 Million



Companies can reach one-third of the US population within twelve hours.



INFRASTRUCTURE



Duke Energy,
TECO/Emera,
Withlacoochee
River Electric
Cooperative



Charter
Communications,
Frontier Fios,
Lumen



TECO
Gas and
Clearwater Gas
System



The Ready Sites
Program has
over 2,000 acres
evaluated and
ready for
industrial
development

FLORIDA RANKED #1
SYSTEM FOR HIGHER EDUCATION
FOR 8TH STRAIGHT YEAR

Source: LightCast Talent Attraction Scorecard (2024)

FLORIDA RANKED #1
IN THE NATION FOR ATTRACTING & DEVELOPING A SKILLED WORKFORCE
FOR THE SECOND YEAR IN A ROW

Source: U.S. News and World Report (2023)

25%
OF YOUNG ADULTS MIGRATING TO TAMPA
FROM OUTSIDE FLORIDA MOVED FROM NORTHEAST STATES

Source: Migrationpatterns.org (2023)

TAMPA RANKED 11TH
MOST AFFORDABLE
OUT OF 35 LARGE MSAS IN THE UNITED STATES

Source: JobsEQ (February 2025)

WORKFORCE

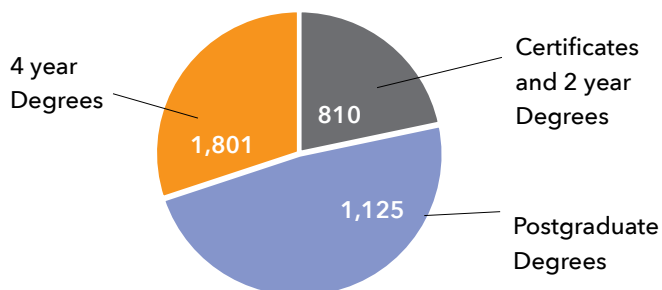
AVERAGE INDUSTRY WAGES:
Logistics & Distribution



Source: JobsEQ® (2024 Q4)

EDUCATIONAL ATTAINMENT

3,736 total degrees and certificates were earned in programs related to Logistics & Distribution careers in the Tampa MSA during the 2022-2023 academic year.



Source: JobsEQ®

AIR

Tampa International is the best airport for exporting to Latin America



LAND

CSX Rail serves Pasco County, with over 3,000 miles of rail in Florida



SEA

Port Tampa Bay is the largest port in Florida



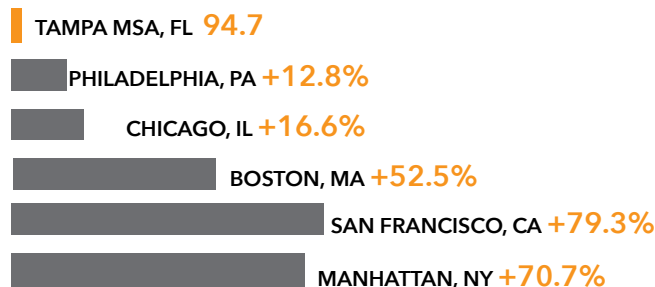
QUALITY OF PLACE

HOUSING COST INCREASE COMPARED TO TAMPA, FL*



Philadelphia, PA **+2.9%**
 Chicago, IL **+46.8%**
 Boston, MA **+124.7%**
 San Francisco, CA **+190.3%**
 Manhattan, NY **+440.1%**

COST OF LIVING COMPARED TO TAMPA, FL**



* Cost of Living Index for Major Metropolitan Area Cities

**Jobs EQ 2024 Q4

RECREATION



Home to four amazing cities to explore and 742 square miles of rolling green hills, scenic coastlines, countless amateur sports venues and complexes, picturesque trails and rich culture, Florida's Sports Coast offers game-changing experiences for everyone to enjoy.



394 Miles of Hiking and Biking Trails
24 Miles of Coastline to Explore
21K Acres of Natural Parks and Preserves

BUSINESS CLIMATE

PASCO COUNTY features a pro-business county government in a right to work state with no personal income tax. Customized incentive packages provide savings and benefits to companies creating high wage jobs, and making capital investments in new and existing facilities, new machinery, and training their employees.

**0% PERSONAL
INCOME TAX**

**5.5% CORPORATE
INCOME TAX**
LESS \$50,000 EXEMPTION

**4TH BEST TAX CLIMATE
IN THE U.S.**

PASCO COUNTY INCENTIVES



Pasco County offers local incentives to induce Target Industries to locate and expand their businesses in the community. The Pasco EDC assists Target Industry projects in applying for Pasco County incentives such as:

- **JOB CREATION INCENTIVE (JCI)**

- Eligible companies can receive \$2,000 to \$5,000 per job with a minimum of 10 new jobs
- Job wages must exceed 115% of Pasco County's average annual wage of \$51,734*

*Source: Florida Commerce, January 2025

- **CAPITAL INVESTMENTS**

- Transportation Mobility Impact Fee Waiver
- Ad Valorem Tax Equivalency Grant on real or tangible business property
- Building Permit Fee Waiver

- **PERMITTING**

- Rapid Response Team
- Expedited Permitting
- Expedited Processing

WORKFORCE TRAINING GRANTS

- **LOCAL**

Pasco County

- Discretionary Workforce Training Funds

- **REGIONAL**

CareerSource Pasco Hernando

- On the Job Training (OJT)
- Incumbent Worker Training (IWT)

- **STATE**

CareerSource Florida

- Quick Response Training
- Incumbent Worker Training (IWT)

Veterans Florida

- Veterans Florida Workforce Training Grant

FLORIDA STATE TAX INCENTIVES

- **SALES AND USE**

TAX EXEMPTIONS

- Machinery & Equipment used in Manufacturing, Research and Development
- Electric & Steam used to Operate Machinery in Manufacturing
- Aircraft Repair & Maintenance
- Machinery and Equipment Used in Semi-Conductor, Defense, or Space Technology Production

- **CORPORATE TAX CREDITS**

- Capital Investment Tax Credit (up to 20 years)
- Research and Development for Target Industries
- Renewable Energy Technologies

- **GRANT PROGRAMS AND INCENTIVES**

- Florida Job Growth Grant Fund
- High Impact Performance Incentive

"Our amazing customer base always has, and always will be, the top priority. This new facility will provide improved logistics, innovation, and sustainability efforts that we're excited to integrate. The possibilities for expansion and growth seem endless in Pasco County. The community around our new location is very attractive to us and we're looking forward to becoming a part of it."

– Brett Schneggenburger,
CEO, NVGTN



PASCO EDC
NORTH TAMPA BAY, FLORIDA®



LEARN MORE