



AIR
Tampa International
is the best airport
for exporting to Latin
America



SEA
Port Tampa Bay is the
largest port in Florida

Less than 45
minutes to Port
Tampa Bay
and Tampa
International
Airport.

With a top Foreign Trade Zone designation,
Pasco County has your all-access pass to the
Southeast United States and
Latin American markets



PENNY FOR PASCO

In the year 2012, Pasco County residents approved a \$0.01 sales tax. Roughly \$56,000,000 of the revenue was earmarked and used for economic development programs, such as: Business Park Development, Infrastructure and Permitting, Speculative Building Construction, and Land Assembly.

PERMITTING ASSISTANCE

- Rapid Response Team
- Expedited Permitting
- Expedited Processing
- Building Permit Fee Waiver

FLORIDA STATE INCENTIVES

- 4th Best Tax Climate in the United States
- Sales & Use Tax Exemptions on Manufacturing Equipment
- Tax Exemption for R&D Equipment
- Clean Energy Incentives
- High Impact Performance Incentive (HIPI)
- Capital Investment Tax Credit

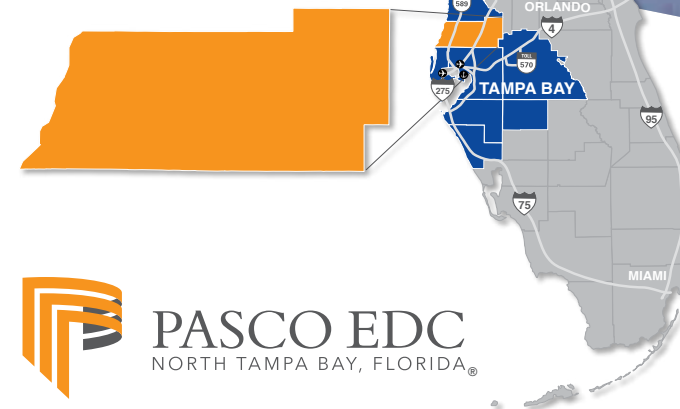


16506 Pointe Village Drive, Suite 101
Lutz, FL 33558-5255 USA
(813) 926-0827



LOGISTICS AND DISTRIBUTION

INDUSTRY SNAPSHOT PASCO COUNTY, FL



WHO WE ARE

The Pasco Economic Development Council (Pasco EDC) is a private, non-profit organization that promotes growth and prosperity through the development of a sustainable and diversified economy.

Our county-wide economic development efforts are funded by corporate and public investors, and represent a strong partnership which is focused on economic vitality and making Pasco County a great place to live and work.

PASCO'S COMPETITIVE ADVANTAGE

■ **TALENT** – Pasco County Schools serves 84,621 students everyday and was College Board's Advanced Placement District of the Year for 2020

- Pasco's A-rated schools include 40 pathways in Career and Technical Education programs through partnerships with local industry
- Access to the University of South Florida which ranks 8th in the nation among public universities for granted U.S. patents and is one of Florida's Preeminent State Research University
- Saint Leo University named No. 1 private university in the U.S. by *Military Times Best Colleges 2021*



■ **WORKFORCE**- Our award-winning *workforceCONNECTpasco.com* platform allows employers to find programs that produce talent that will thrive in their industries, and explore resources that can help their business stand out to top candidates, as well as allow job seekers to discover and explore various career pathways in a diverse economy of fast-growing industries

■ **BUSINESS CLIMATE** – Stable, pro-business government leadership in a right to work state with local incentives

■ **TAXES** – Low operating costs and no personal state income tax

■ **TRANSPORTATION** – Five major regional commuter arteries intersect Pasco County: I 75, FL 589, US 41, US 19 and US 301

PASCO COUNTY INCENTIVES

Pasco County offers local incentives to induce Target Industries to locate and expand their businesses in the community. The Pasco EDC provides the applications and assistance to qualified projects when applying for the following Pasco County incentives:

- **Job Creation Incentive (JCI) Grant**
- \$2,000-\$5,000 per job (minimum 10 new jobs)
- Job wages at least 115% of Pasco County's average annual wage, 2021 average \$43,461, according to Florida Department of Opportunity (January 2022)
- **Transportation Mobility Impact Fee Waiver**
- **Ad Valorem/Tangible Tax Reimbursement**

WORKFORCE TRAINING GRANTS

- Penny for Pasco Workforce Training Grant
- On the Job Training (OJT)
- Employed Worker Training (EWT)
- Incumbent Worker Training (IWT)
- Veterans Florida Business Training Grant
- Quick Response Training

Pasco County's prime location in West Central Florida provides quick access to the largest seaports in Florida, the best airport for exporting to Latin America, and over 3,000 miles of CSX Rail in the state. For those transporting by truck, you can reach nearly 19 million customers in a one-day drive with the added benefit of low back-haul rates.

PASCO COMPANIES:

- 1. Amazon Delivery
- 2. Baker Distributing
- 3. Heyl Truck Lines, Inc
- 4. Jameson Logistics
- 5. Lowes
- 6. Blue Triton/ Zephyrhills Waters
- 7. Seitenbacher America
- 8. Town & Country Industries
- 9. Amazon Robotics Sortation Center
- 10. Harney Hardware
- 11. NVGTN
- 12. WebDirect Brands
- 13. Folsom

HILLSBOROUGH COMPANIES:

- 14. BlueGrace Logistics
- 15. Star Distribution
- 16. Integrity Express Logistics
- 17. Total Quality Logistics

PINELLAS COMPANIES:

- 18. Component Services & Logistics Inc
- 19. Interstate Transport, Inc
- 20. Reusable Transport Packaging

1 DAY TRUCK DRIVE

POPULATION: 18.8 Million

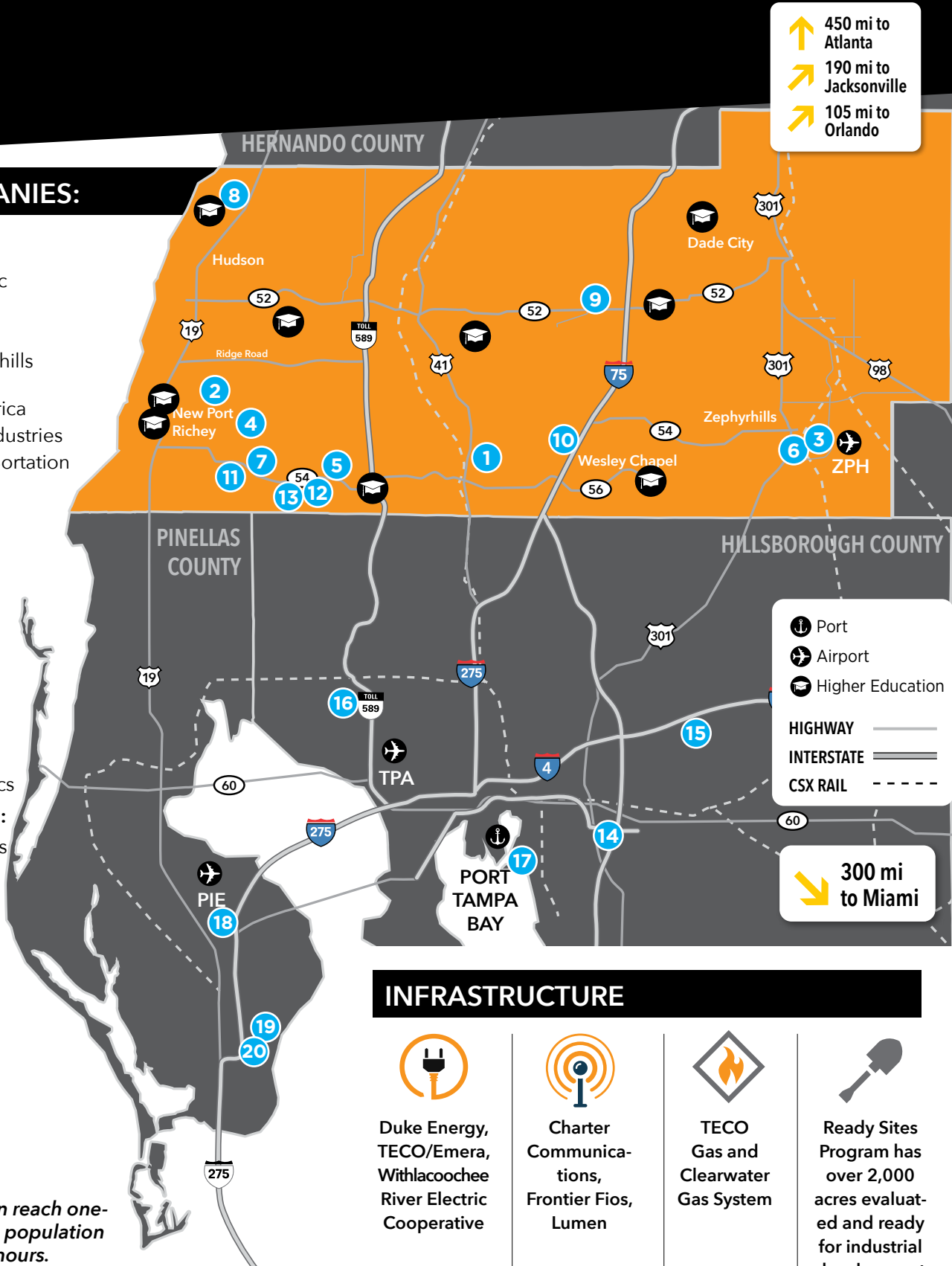
2 DAYS TRUCK DRIVE

POPULATION: 73.6 Million

3 DAYS TRUCK DRIVE

POPULATION: 200 Million

Companies can reach one-third of the US population within twelve hours.



INFRASTRUCTURE

Duke Energy, TECO/Emera, Withlacoochee River Electric Cooperative

Charter Communications, Frontier Fios, Lumen

TECO Gas and Clearwater Gas System

Ready Sites Program has over 2,000 acres evaluated and ready for industrial development

TOTAL MSA POPULATION:
3.1 MILLION

TOTAL MSA WORKFORCE:
1.6 MILLION

TOTAL PASCO POPULATION:
561,891

TOTAL PASCO WORKFORCE:
253,705

Census 2020, FL Department of Economic Opportunity (Dec. 2021)

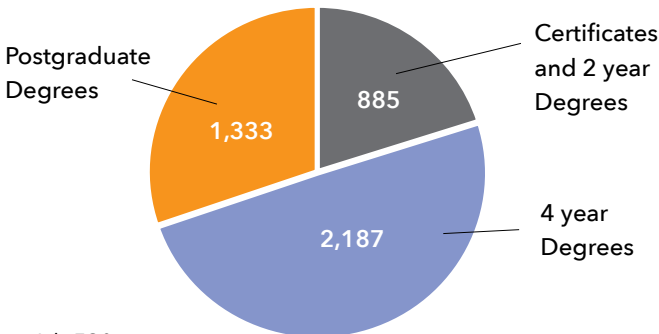
WORKFORCE

AVERAGE INDUSTRY WAGES:
Logistics & Distribution



EDUCATIONAL ATTAINMENT

4,520 total degrees and certificates were earned in programs related to Logistics & Distribution careers in the Tampa MSA during the 2019-2020 academic year.



Source: JobsEQ®

CONSUMERS
WITHIN 8 HOUR DRIVE
33,000,000

PASCO COUNTY RANKS
#3
IN FLORIDA
FOR TOP WORK FROM
HOME COUNTIES!

National Association of Realtors

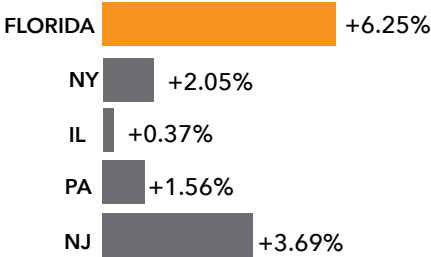
QUALITY OF LIFE

HOME SALES:



Single Family Home Median Sales Price:
Pasco County: **\$329,510**
MSA: **\$341,000**
Source: National Association of Realtors, West Pasco Board of Realtors

5 YEAR POPULATION GROWTH:



Source: 2015-2020 ACS 1-Year Estimate & 2020 U.S. Census

RECREATION:

Pasco County Parks, Recreation, and Natural Resources Department works to enhance the quality of life for citizens by providing a balance of athletic, recreational, cultural and educational opportunities, and by protecting the County's natural resources including land, air, water, and wildlife.



Florida's Sports Coast/ Steven Martine

- 394 Miles of Hiking and Biking Trails
- 24 Miles of Coastline to Explore
- 21K Acres of Natural Parks and Preserves